



# Impaired Driving Campaign Report

Providing Highway Safety and Security through Excellence in Service, Education, and Enforcement

## January 31, 2019

## Introduction

Section 381.989(3), Florida Statutes, directs the Florida Department of Highway Safety and Motor Vehicles (DHSMV) to implement a statewide impaired driving education campaign and establish baseline data on the number of marijuana-related citations, crashes and arrests. Baseline crash, citation and campaign data will be tracked annually. By January 31 of each year, a report will be submitted to the Governor, President of the Senate and Speaker of the House of Representatives.

### Section 381.989(3), Florida Statutes

### (3) STATEWIDE IMPAIRED DRIVING EDUCATION CAMPAIGN.-

(a) The Department of Highway Safety and Motor Vehicles shall implement a statewide impaired driving education campaign to raise awareness and prevent marijuana-related and cannabis-related impaired driving and may contract with one or more vendors to implement the campaign. The Department of Highway Safety and Motor Vehicles may use television messaging, radio broadcasts, print media, digital strategies, social media, and any other form of messaging deemed necessary and appropriate by the department to implement the campaign.

(b) At a minimum, the Department of Highway Safety and Motor Vehicles or a contracted vendor shall establish baseline data on the number of marijuana-related citations for driving under the influence, marijuana-related traffic arrests, marijuana-related traffic accidents, and marijuana-related traffic fatalities, and shall track these measures annually thereafter. The Department of Highway Safety and Motor Vehicles or a contracted vendor shall annually evaluate and compile a report on the efficacy of the campaign based on those measures and other measures established by the Department of Highway Safety and Motor Vehicles. By January 31 of each year, the Department of Highway Safety and Motor Vehicles and the report on the evaluation of the campaign to the Governor, the President of the Senate, and the Speaker of the House of Representatives.

## **IMPAIRED DRIVING EDUCATION CAMPAIGN**

## DRIVE BAKED, GET BUSTED.

## Background

The DHSMV was appropriated \$5 million nonrecurring funds for FY 2017-2018 to enact the education campaign.

## Chapter 2017-232, Section 19, Laws of Florida

(3) For the 2017-2018 fiscal year, the sum of \$5 million in nonrecurring funds from the Highway Safety Operating Trust Fund are appropriated to the Department of Highway Safety and Motor Vehicles to implement the statewide impaired driving education campaign established under s. 381.989, F.S.

Reviewing existing nationwide studies, plans and reports, DHSMV formulated a plan for a statewide mass media education campaign incorporating pre and post campaign survey collection. In addition to the surveys, Florida's campaign plan is an abbreviated evaluation framework recommended by the Centers for Disease Control (CDC).

### **Statewide Surveys**

In November 2017, DHSMV contracted with the Florida Survey Research Center at the University of Florida to conduct surveys for the purpose of evaluating awareness and stated behavior related to the Impaired Driving Education Campaign. Survey recipients were randomly selected. Surveys were mailed to all five major media markets within the state (Panhandle, Northeast, East-Central, West-Central, South) asking a series of questions pertaining to the recipient's knowledge of impaired driving laws and stated driving behaviors. Those who received the survey could complete it by filling out the paper survey and mail in or submit online. Paper and online surveys were pre-tested by the contractor to identify any problems with questionnaire design, including question wording, transitions between sections of the survey, clarity of language and concepts, which were approved by an Internal Review Board at the University of Florida.

For the pre campaign survey, a total of 10,000 survey packets in English, including a four-page survey, cover letter and return address envelope, were mailed to potential respondents (2,000 in each media market). A total of 693 surveys were completed between January 11, 2018, through March 9, 2018. Based on the number of households in Florida (7,393,262) and the population of the state age 18 and older (16,514,723)\*, a sample of 693 completions will provide a margin of error of +/- 4% at a 95% confidence level. All pre campaign survey results were received prior to the launch of the marketing campaign to establish a pre campaign level of knowledge and awareness regarding impaired driving and to avoid biased responses.

Upon completion of the mass media campaign, the post campaign survey was launched. A total of 20,000 survey packets were mailed to potential respondents (4,000 in each media market) between July 23, 2018, and August 6, 2018. A total of 1,115 surveys were completed. Based on the number of households in Florida (7,393,262) and the population of the state age 18 and older (16,514,723)\*, a sample of 1,115 completions will provide a margin of error of +/- 3% at a 95% confidence level.

An analysis of the pre and post campaign survey results show the level of knowledge and awareness about impaired driving grew. When asked how knowledgeable the respondent was about legal issues related to marijuana in Florida, there was a 3.3 percentage point increase in responses of "somewhat knowledgeable" and "very knowledgeable" with a 2.6 percentage point decrease in "not at all knowledgeable" responses. When asked if the respondent was knowledgeable about legal issues related to marijuana and driving, there was a 5.3 percentage point increase in "somewhat knowledgeable" and "very knowledgeable" responses with a 3.2 percentage point decrease in "not at all knowledgeable" responses with a 3.2 percentage point decrease in "not at all knowledgeable" responses with a 3.2 percentage point decrease in "not at all knowledgeable" responses with a 3.2 percentage point decrease in "not at all knowledgeable" responses.

\*US Census Bureau: State Quick Facts, ACS 2017

DHSMV Impaired Driving Campaign Report

## **IMPAIRED DRIVING EDUCATION CAMPAIGN**

More respondents (44 to 49 percent) identified that marijuana and alcohol are equally likely to cause impairment. Of those surveyed, an overwhelming number indicated that marijuana does pose risks to driving a motor vehicle (75 to 79 percent). Almost two thirds (62 percent) of those surveyed post campaign indicated they had seen, heard or read ads related to the DRIVE BAKED, GET BUSTED campaign, with the most number of respondents reporting seeing the campaign in the West-Central region and lowest number of respondents from the Panhandle region.

There are still opportunities for additional education. Almost a quarter of those surveyed pre and post campaign were unsure how long they should wait before driving after using medical marijuana. More than half (53 and 54 percent) were unsure if there is a blood-THC limit to drive in Florida. While post campaign, more than one third (68.6 percent) stated correctly that marijuana is always illegal in Florida, when asked if driving under the influence of medical marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card, 33 percent were unsure and 23 percent indicated the statement as true.

Contingent upon future funding for the campaign, the department recommends additional surveys to gauge long-term awareness and behavior.

## **Mass Media Education Campaign**

DHSMV contracted with a firm to create the name and brand for the impaired driving education campaign while the department worked through the purchasing process for its mass media education campaign. The DRIVE BAKED, GET BUSTED campaign brand and Identity Guide was developed. The campaign name portrays the authentic and authoritative message about the consequences of marijuana-impaired driving and marries impaired driving with a negative outcome. The Identity Guide provides guidelines for the campaign name, logo and fonts while also providing the core values for the campaign: safety, authenticity, creativity, knowledge and care.

In January 2018, following a competitive solicitation process, the DHSMV contracted with a vendor to implement the statewide, mass media Impaired Driving Education Campaign, DRIVE BAKED, GET BUSTED.

The goal of the DRIVE BAKED, GET BUSTED campaign was to educate Floridians about the dangers of impaired driving and promote awareness of impaired driving laws. The priority of the campaign was to make clear and direct links to the negative consequences for marijuana-impaired driving in a memorable and conversational way to create true behavior change. Based on DHSMV DUI data at the time of campaign development, the primary target markets were set as adults ages 18-35 including the general motoring public, with the secondary target market set at adults ages 55-74.

From March to July 2018, the department marketed messages across social media platforms, television, billboards, radio, internet radio, newspaper advertisements and online advertisements with a budget of \$4,896,000. On April 20, 2018, the department augmented campaign marketing with movie theater advertisements. Each segment of the campaign was targeted and thoughtful, evaluating target markets and cost per impression. Campaign materials were considered on a weekly basis and adjusted if underperforming.

The department created unique, creative and engaging campaign materials. Hand fans and posters reminded drivers "Don't Drive on Grass." Facebook canvas ads allowed the department to create brochure-like information on social media feeds. Cinemagraphs (photos with targeted movement) captured a viewer's attention in online and social media ads. An unwinnable online game challenged viewers to check their reaction time under simulated impairment. Tagged television spots brought viewers with internet-connected TVs to the department's site to learn more information. Multiple videos, radio spots and phased advertising allowed the department to provide a plethora of information statewide to reduce audience fatigue. Printed collateral, magnets, lanyards, sunglasses, hand fans and wristlet key chains all served to further engage audiences with the campaign message.

## **IMPAIRED DRIVING EDUCATION CAMPAIGN**

Campaign materials and information were placed on the DHSMV's website, www.drivebakedgetbusted.org, and the website was placed on all applicable advertising. More than 124,000 people visited the site during the campaign and visitors spent an average of three minutes on the site. During the campaign, the web page became one of the department's most visited pages on FLHSMV.gov.

DHSMV created brochures, fact sheets, posters and numerous educational materials for the campaign. Printed resources were mailed to campaign partners, including law enforcement agencies, qualified physicians, driver education schools, transportation offices, tax collector offices, Florida colleges and universities, criminal justice training centers and marijuana treatment centers. The department received multiple follow up requests for additional materials which it continues to send. In total, the DRIVE BAKED, GET BUSTED campaign garnered more than 2.5 billion impressions through paid media efforts. Of those, 44 percent were added value, helping ensure the best return on investment for the state. Paid and added value impressions are broken down as follows:

Media	Total Impressions (including Added Value)	Added Value Impressions
Outdoor	242,589,246	25,637,625
Print (Newspaper)	5,113,892	1,352,408
TV General Market	817,640,640	489,679,640
TV Hispanic Market	223,182,880	155,486,880
TV Partnerships	19,814,600	
Radio General Market	939,016,900	372,956,900
Radio Hispanic Market	214,677,800	88,782,800
Streaming Radio	11,974,433	6,433,072
Gas Station TV	18,146,502	2,892,229
Cinema	6,661,903	3,174,481
Paid Social Media	49,040,425	
Digital Media	38,172,420	
Total	2,586,031,641	1,146,396,035

In addition, the campaign garnered approximately 645,000 earned media impressions.

There are still audiences who have not seen safety messaging. Just over one in three (35.2 percent) of those surveyed indicated they were not exposed to DRIVE BAKED, GET BUSTED advertising, with the most number of respondents reporting seeing the campaign in the West-Central region and lowest number of respondents from the Panhandle region.

Should funding continue for the Impaired Driving Education Campaign, the DHSMV is prepared to further the campaign, in conjunction with its highway safety partners.

### **Report Attachments**

Attachment A: Impaired Driving Mass Media Education Campaign, Evaluation Report (page 12) Attachment B: University of Florida, Florida Survey Research Center, Survey I (page 58) Attachment C: University of Florida, Florida Survey Research Center, Survey II (page 136)

## **CRASH REPORTING**

## **UPDATING FLORIDA'S CRASH REPORT**

### Background

The DHSMV serves as the official repository for all crash reports statewide, as authorized in section 316.066(1)(a), F.S. The DHSMV continues to work with the more than 300 law enforcement agencies across the state to update the crash reporting form and submission process in order to track the required information. In addition, Florida law directs the DHSMV to track the following data:

#### Section 381.989(3), Florida Statutes

(b) At a minimum, <u>the Department of Highway Safety and Motor Vehicles or a contracted vendor shall establish</u> <u>baseline data</u> on the number of marijuana-related citations for driving under the influence, marijuana-related traffic arrests, marijuana-related traffic accidents, and marijuana-related traffic fatalities, <u>and shall track these</u> <u>measures annually thereafter</u>.

#### Approach

Based on DHSMV data from 2015-2017\*, there were 1,842 drug confirmed crashes in Florida. In the same period, there were 941 drug confirmed fatalities from traffic crashes. The percentage of traffic crash fatalities that were drug confirmed changed from 9.5% in 2015 to 10.8% in 2017.

Year	Drug confirmed crashes	Drug confirmed fatalities	Alcohol confirmed crashes	Alcohol confirmed fatalities	Drug and alcohol confirmed crashes	Drug and alcohol confirmed fatalities
2015	557	281	5,522	508	361	269
2016	617	322	5,223	461	349	299
2017	668	338	5,125	374	355	274

DHSMV crash data is as follows, as of January 30, 2019:

The DHSMV collects crash data in both a paper and electronic format. Law enforcement agencies either complete paper reports (7 percent of agencies) or utilize vendors to record electronic crash data (93 percent of agencies) and submit the reports to the DHSMV. In 2018, both paper and electronic processes for collecting crash data were modified to collect specific marijuana-related data, and various technical and system-related modifications were implemented to capture the required data.

As part of the modifications, crash data elements for 'positive drug test results' are collected during the crash investigation conducted by law enforcement. Upon completion of an investigation, the report supplement data is transmitted to DHSMV.

In 2018, DHSMV conducted five workshops throughout the state and one virtual workshop with Florida law enforcement agencies on improving the accuracy and completeness of crash data. A component of these workshops

<sup>\*</sup>DHSMV Florida's Integrated Reporting Exchange System (FIRES) \*\*Data from 2018 is expected to change as crash reports and laboratory results are received daily.

## **CRASH REPORTING**

was the new requirements for reporting positive drug test results. The workshops were attended by 303 law enforcement officers representing 117 agencies around the state. The participants in these workshops take guidance back to their agencies for training purposes, which expands the DHSMV outreach efforts.

On January 19, 2018, DHSMV received and successfully loaded the first crash report that included the new positive drug test result fields. All law enforcement agencies across the state have implemented the updated report. During 2018, DHSMV collected data\* through the report supplement from 753 crashes involving 765 individuals who tested positive for drugs. Of those crashes, 389 were fatal crashes resulting in 422 fatalities. DHSMV has reviewed the data submitted during 2018 and is continuing to work with agencies to ensure quality data is being submitted. Additionally, the DHSMV has created a new crash completeness performance measure for submitting agencies, which evaluates incoming crash reports to ensure drug test results are received if the report indicates one of the parties in the crash tested positive for drugs.

Crash supplement data is maintained by the department and not currently available in the Florida Integrated Reporting Exchange System (FIRES).

## Prevalence\* of drugs, by age group, in the 765 individuals involved in calendar year 2018 crashes as reported in DHSMV crash supplement



\*Preliminary data as of January 30, 2019. Data from 2018 is expected to change as crash reports and laboratory results are received daily.

Prevalence of drugs in 2018 crash report

## **CRASH REPORTING**



Marijuana was the most prevalent drug (31.4%) followed by Other Controlled Substance (25.8%), Cocaine (15%), Amphetamine (11.4%) and Opiate (9.6%). Individuals aged 18-34 were the largest demographic involved in drug-related crashes and the most prevalent drug for this age group was Marijuana.

The drug types used in the crash report supplement align with the National Highway Traffic Safety Administration's (NHTSA) Model Minimum Uniform Crash Criteria (MMUCC), 5th Edition. The DHSMV will continue to work with it's partners to update and refine the definitions for each type of drug found in test results. In general, Other Controlled Substances may include prescription medications and non-opioid painkillers; Other Drugs may include over the counter medications such as aspirin or decongestants.

### **Future Steps**

The DHSMV will review 2018 crash reports, which indicate a person involved in a crash tested positive for drugs or any combination of drugs, and work with the agencies to ensure the positive drug test results are collected and/or properly reported.

### **Report Attachments**

Attachment D: DHSMV Sample Crash Report Supplement (page 198)

## **CITATION TRACKING**

## **UPDATING DHSMV CITATION INVENTORY**

### Background

The DHSMV collects citation data statewide as authorized in section 316.650(2), F.S. Florida law directs the DHSMV to track the following data:

### Section 381.989(3), Florida Statutes

(b) At a minimum, the Department of Highway Safety and Motor Vehicles or a contracted vendor shall establish baseline data on the number of marijuana-related citations for driving under the influence, marijuana-related traffic arrests, marijuana-related traffic accidents, and marijuana-related traffic fatalities, and shall track these measures annually thereafter.

### Approach

The DHSMV collects citation data through both paper and electronic formats. Law enforcement agencies utilize vendors to record citation data. There are two types of citations: standard and driving under the influence (DUI). Local jurisdictions partner with public or private laboratories to test specimens associated with drug-related citations.

Since 2015, there have been over 140,000 DUI citations issued in Florida.

In 2018, the DHSMV partnered with toxicology laboratories across the state to obtain results of tested specimens for drugs and alcohol related to DUI citations. Each laboratory receives samples from local jurisdictions and assigns a unique identifier for tracking the case through their respective testing facility.

For 2019, the DHSMV will continue to work with its partners to review the available data and identify opportunities to draw linkages between laboratory results and citations.

## **ADDITIONAL EFFORTS**

### **Official Florida Driver License Handbook**

In 2018, DHSMV updated the information included within the official Florida Driver License Handbook to ensure new drivers are educated on the dangers of marijuana-related impaired driving.

### **Safety Events**

The Division of Motorist Services' Office of Driver Safety and the Florida Highway Patrol included campaign materials and talking points in safety events conducted statewide.

Additionally, DHSMV conducted outreach with the Florida law enforcement agencies at the 2018 Symposium on Traffic Safety presented by the Institute of Police Technology and Management (IPTM). DHSMV also conducted outreach with the Florida Impaired Driving Coalition (FIDC) to assist with establishing relationships with the laboratories and ensuring stakeholders understand the need for DHSMV to collect the data.

#### **Partnerships**

In addition to partnering with the Florida Department of Transportation's Impaired Driving Coalition and Mothers Against Drunk Driving (MADD) to increase awareness and education of impaired driving, the DHSMV attends the annual conference of DUI Programs to discuss impaired driving education efforts and curriculum for offenders found guilty of driving under the influence.

## FLORIDA HIGHWAY PATROL ENFORCEMENT

### Background

As of January 30, 2018, FHP has 40 Drug Recognition Experts (DRE), representing 19 percent of all DREs in the state, more than any other law enforcement agency statewide. Florida law directs the DHSMV to:

### Chapter 2017-232, Section 19, Laws of Florida

(4) For the 2017-2018 fiscal year, the sum of \$100,000 in recurring funds from the Highway Safety Operating Trust Fund is appropriated to the Department of Highway Safety and Motor Vehicles for the purpose of training additional law enforcement officers as drug recognition experts.

### Approach

The Florida Highway Patrol (FHP) is the state's enforcement authority in highway safety. FHP DREs serve as subject matter experts who receive specialized training to identify an extensive range of driver impairments.

DREs are typically dispatched when a law enforcement agency has a need for expertise in assisting with an investigation of an impaired driver or vehicle crash. The FHP DRE program follows all protocols and examinations as directed by training and certification by the International Association of Chiefs of Police. The expertise of DREs often helps prosecutors obtain convictions in the cases involving impaired driving and when a DRE is on scene, their knowledge of impairment and its effects has a lasting educational impact for other law enforcement officers.

The FHP continues to train new DREs, who can serve as impairment experts, adding to the state's resources in detecting and removing impaired drivers from the roadways.

## CONCLUSION

The DHSMV creates large-scale, data-driven safety and education campaigns which coincide with enforcement and engage local partners in a collaborative way to spread important safety messaging. Crash and citation data invariably play a role in the evaluation of education campaigns, with the goal of reducing the number of crashes and fatalities across the state. In addition, other variables contribute to the data as well, when determining effectiveness of the campaign.

The DHSMV has implemented its Impaired Driving Education campaign, concluding its statewide mass media efforts at the end of the fiscal year. The National Highway Safety and Traffic Administration (NHTSA) recommends as part of their countermeasure guidelines<sup>1</sup> for alcohol-impaired and drugged driving states addressing dangerous driving behaviors, that in order to be successful, mass media campaigns must communicate information not previously known and be long-term. Recommended evaluation framework for campaigns by the CDC<sup>2</sup> spans a three-year period of time. To maximize efficacy and awareness, the DHSMV recommends continued Impaired Driving education funding to expand its campaign efforts.

In 2018, the department developed fields and mechanisms to track marijuana-related and cannabis-related crash and citation data. The department has started the process of developing a baseline for this data, however reports at this time are very preliminary and represent too small of a subset to create a comparative baseline. As the department collects additional data throughout 2019, the department will continue to work to ensure the accuracy of the data.

<sup>1</sup> National Highway Traffic Safety Administration (NHTSA); *Countermeasures that Work: A Highway Safety Countermeasure Guide for State Highway Safety Offices*, Seventh Edition, 2013.

<sup>2</sup> Centers for Disease Control (CDC), https://www.cdc.gov/eval/framework/

Attachment A: Impaired Driving Mass Media Education Campaign, Evaluation Report Florida Department of Highway Safety and Motor Vehicles

# **Campaign Evaluation Report**

## **DRIVE BAKED, GET BUSTED.**

Impaired Driving Education Media Campaign

2018





## Background

The Florida Department of Highway Safety and Motor Vehicles (department) is the state agency charged with providing safety and security for Florida's highways through excellence in service, education and enforcement. The department is leading the way to a safer Florida by efficiently and professionally executing the duties and responsibilities related to its core missions, which include the timely and efficient issuance of driver licenses, vehicle tags, and titles, and enforcement of highway safety through the Division of Florida Highway Patrol (FHP).

The department's safety and education messaging is managed through the Office of Communications, which coordinates with all department program areas to manage and implement the department's safety and education initiatives, with major emphasis being placed on educating the public regarding the dangers of impaired driving.

With the passage of Chapter 2017-232, Laws of Florida, and recognizing the need for continued effective messaging to the public on the dangers of impaired driving, the Florida Legislature appropriated funding for the department to implement a statewide safety campaign focused on marijuana-related and cannabis-related impaired driving, pursuant to section 381.989, Florida Statutes. This campaign is called the "Impaired Driving Education Media Campaign" or IDEMC.

## **Objectives**

The objective of the IDEMC is to educate Floridians about the dangers and consequences of impaired driving and promote awareness of impaired driving laws through the successful development, implementation, management, and evaluation of a comprehensive statewide media campaign (IDEMC), focused on the department's marijuana-related and cannabis-related impaired driving safety and education message, Drive Baked, Get Busted.

The IDEMC includes target audience messaging designed to positively impact the public's knowledge, attitudes, and beliefs about public safety issues, specifically in regard to marijuana-related and cannabis-related impaired driving.

## **Target Market**

Target audiences for this campaign are broken down into the following outreach categories, based on DUI data:

#### a) Primary:

- a. General market (motoring public); and
- b. Young adults ages 18-34.

#### b) Secondary:

a. Adults ages 55-74.

## **Budget**

The IDEMC budget was \$4,896,000.

- Design and Media Development: \$397,200
- Collateral: \$84,000
- Media Buys: \$4,162,000
- Reports: \$10,800
- Reserves: \$242,000

## **Expenditures**

Campaign expenditures were \$4,895,132.93

- Design and Media Development: \$397,200
- Collateral: \$43,200
- Media Buys: \$4,081,132.93
- Reports: \$10,800
- Reserves: \$362,800

## **Executive Summary**

When a brand is launched, the most important thing an organization can do is create a ground swell of reach, awareness, and recall. That's exactly what the department was able to achieve through the IDEMC. The department made a significant splash, saturating the Florida market with over 2.5 billion impressions during a very condensed four-month campaign, March 12 through July 31, 2018. The integrated campaign included paid and earned advertising across multiple mediums in media markets throughout the state, delivering a 2:1 value on the media buy. The brand identity was brought to life with engaging creative that centered around the message Drive Baked, Get Busted.

Media	Total Impressions (Includes Added Value)	Added Value Impressions
Outdoor	242,589,246	25,637,625
Print	5,113,892	1,352,408
TV GM	817,640,640	489,679,640
TV Hispanic	223,182,880	155,486,880
TV Partnerships	19,814,600	-
Radio GM	939,016,900	372,956,900
Radio Hispanic	214,677,800	88,782,800
Streaming Radio	11,974,433	6,433,072
Gas Station TV	18,146,502	2,892,229
Cinema	6,661,903	3,174,481
Paid Social Media	49,040,425	-
Digital Media	38,172,420	-
TOTAL	2,586,031,641	1,146,396,035

Customized creative deliverables throughout the campaign allowed the department to use relevant and compelling campaign material throughout the campaign and moving forward.

## **Creative Development and Branding**

#### **Campaign Logo Development**

The Drive Baked, Get Busted campaign name portrays the authentic and authoritative message about the consequences of marijuana and cannabis-impaired driving in Florida. The campaign clearly marries the message that being impaired while driving will result in a negative outcome. The enforcement tone is tempered with an appeal to the audience with the words "baked" and "busted." Both terms are familiar, relatable and used by the target in conversation with their friends (influencers). The name and subsequent logo design provided audiences with a very clear education message and memorable alliteration element.

The look and feel of the logo took the audience on a journey to physically "see" what driving baked can do to a person, and why they would get busted. The word "baked" was intentionally blurred to mimic the cognitive dysfunction that accompanies driving high, while the strong typeface of the other three words showed the seriousness of the campaign efforts. As the audience viewed the campaign, it asks them to practice the desired behavior change – looking or thinking twice before acting. To reach all primary and secondary audiences, the logo allowed for a changing treatment of the word "baked" within certain parameters.



#### **Identity Guidelines**

Initial Concept Development included the creation of Drive Baked, Get Busted identity guidelines. The purpose of the identity guidelines was to keep campaign communications consistent and cohesive across all mediums launched throughout the state of Florida. The guide outlined proper logo usage and how graphics and text should work within the campaign. These guidelines provided enough detail and clarity so that staff, partners, vendors and others who wanted to share the campaign message could represent the campaign effectively and consistently.



FLORIDA'S MARIJUANA-IMPAIRED DRIVING CAMPAIGN IDENTITY GUIDE

#### HIGHWAY SAFETY AND MOTOR VEHICLES

OFFICE OF COMMUNICATIONS FLORIDA DEPARTMENT OF HIGHWAY SAFETY & MOTOR VEHICLES 2900 Apalachee Pkwy, Tallahassee, FL 32399 (850) 617-2000 • www.flhsmv.aov

#### **BRAND IDENTITY**

#### LOGO

The DRIVE BAKED, GET BUSTED logotype was designed to illustrate the cause and effect of cannabisimpaired driving as a visual one-two punch: Impairment is symbolized by various disorienting treatments of "BAKED," while the consequences are reinforced in the dark, bold, subtly larger type of "GET BUSTED."

#### REFRACTED LOGO

The primary variant for large and medium-sized reproductions.

This design communicates the concept of impairment by mimicking a chromatic aberration effect.

#### DRIVE BAKED, GET BUSTED.

## DRIVE BAKED, GET BUSTED.

## DRIVE BAKED, GET BUSTED.

DRIVE BAKED, GET BUSTED IDENTITY GUIDE 7



#### DRIVE BAKED, GET BUSTED.

DRIVE BAKED, GET BUSTED IDENTITY GUIDE 18

#### **Foundational Brand Creative Concept Development**

Initial stages of creative development and branding focused on bringing the Drive Baked, Get Busted Identity to life through foundational concepts, creative development, and scriptwriting. The University of Florida's survey provided a baseline of understanding as to where our audience's knowledge was about marijuana-related and cannabis-related impaired driving.

In a statewide survey conducted in early 2018, more than one in three (36.5%) respondents said that they are "not at all knowledgeable" about legal issues related to marijuana use and driving in Florida. Overall, about two in three (65.7%) respondents correctly said it is true that driving under the influence of marijuana is always illegal in Florida. Nearly one in four (23.2%) respondents were unsure of whether driving under the influence of marijuana is always illegal in Florida. (University of Florida, Florida Survey Research Center, 2018)

In order to effectively communicate the IDEMC message, four key tenets were developed that all messaging stemmed from:

- Link driving high to impaired driving;
- Educate about the symptoms of impairment;
- Educate about the consequences of driving impaired; and
- Communicate training and expertise of Florida Highway Patrol and law enforcement officers through a safety/caring tone.

These tenets were incorporated into various creative tactics, bringing the entire message together. It was crucial to have a multi-faceted message to effectively impact the public's knowledge, attitudes, and beliefs about public safety issues, specifically in regard to marijuana-related and cannabis-related impaired driving. The following key messages brought those tenets to life:

#### Tenet 1: Link driving high to impaired driving:

Message: Driving High is Driving Impaired. Never Drive Impaired.

#### Tenet 2: Educate about the symptoms of impairment:

Message: The Five Signs of Impairment: Drivers under the influence of marijuana can experience

- 1. A slowed reaction time;
- 2. Limited short-term memory functions;
- 3. Decreased hand-eye coordination;
- 4. Weakened concentration; and
- 5. Difficulty perceiving time and distance.

#### Tenet 3: Educate about the consequences of driving impaired:

Message: When you're under the influence of marijuana, do not get behind the wheel. Consequences of driving high include, but are not limited to:

- Hurting yourself;
- Hurting others on the road; and
- Getting charged with a DUI, which includes expensive fines, license revocation and jail time.

## Tenet 4: Communicate training and expertise of Florida Highway Patrol and law enforcement officers through a safety/caring tone:

Message: Driving high is driving impaired, which puts everyone on the roadway in danger. The Florida Highway Patrol and law enforcement officers statewide are trained to spot signs of impaired driving, and they are constantly monitoring roadways to keep everyone safe. Never drive impaired.

#### **Creative Themes**

Two overarching approaches to the education and safety message emerged as the ideas for television, online video and radio:

**1. Accountability** – Your Decision Can Affect Countless People – This theme helped bring to light the internal choice someone has when they think about consuming marijuana or cannabis and getting behind the wheel. As opposed to scolding the consumer or talking down to them, we empower them to evaluate their options and make the decision not to drive while impaired by marijuana. We remind them that their actions affect, not only their safety, but their fellow passengers and others on the road. At the end, the FHP reminded the consumer that if they don't think about their actions, there will be consequences.

**2. Impaired driving affects more than just the driver** – Physical Depiction of People on the Road – This theme involved more than just the driver. The idea was centered around others encouraging someone who is impaired by marijuana not to get in the car and drive. It reinforces the message that marijuana can impair your ability to drive, which affects much more than just you.

## Media Buy

The IDEMC media buy began on March 12, 2018 and ended on July 31, 2018. The media buy included General Market media and Hispanic media. The following tactics were included: Television, Terrestrial Radio, Streaming Radio, Out-of-Home, Gas Station Television, Cinema, Print, Digital Media and Social Media.

General Market Media Plan	Unit		Ma	rch				Apr				м	ay			Ju	ne				July		
A18+	onit	26	5	12	19	26	2	9	16	23	30	7	14	21	28	4	11	18	25	2	9	16	23
Outdoor																							
Statewide	Static + Digital Bulletins																						
τv	Dunctins																						
Statewide	:30s																			М	akegoo	nds	
TV Partnerships	Various																			М	akegoo	nds	
Cinema Ads																							
Statewide	:15s																						
Gas Station TV																							
Miami, Orlando, Tampa	:15s																						
Radio																							
Statewide (Terrestrial Radio)	:30s																			М	akegod	nds	
Streaming Radio	:30s																						
Digital/Social																							
Statewide	OLV, Banners																						
Print (Newspaper)																							
Miami, Orlando, Tampa, Jacksonville	1/2P4C			Daily		Sunday		Daily		Daily		Sunday		Daily		Sunday		Daily					
Hispanic Media																							
TV, Radio, Digital	Various																						

Hispanic Market Media Plan			Ma	rch				Ap	r			Μ	ay			Ju	ne				July		
A18+	Unit	26	5	12	19	26	2	9	16	23	30	7	14	21	28	4	11	18	25	2	9	16	23
Hispanic TV																							
Miami, Tampa, Orlando, Ft Myers, WPB	:30s																			Ма	akegoo	ods	
Hispanic Radio																							
Miami, Tampa, Orlando, Ft Myers, WPB	:30s																			Ма	akegoo	ods	
Digital																							
Miami, Tampa, Orlando, Ft Myers, WPB	OLV, Banners																						

#### Television

The department IDEMC Drive Baked, Get Busted campaign included a statewide television broadcast buy in order to deliver mass reach of our campaign message through sight, sound, and motion.

Weekly weight levels were planned to ensure message breakthrough (110 A18+ GRPs/week). The department utilized a mix of broadcast and cable in each market. Network and program alignment ensured we reached both the younger and older behavioral demographics (i.e. Younger-Viceland, Older-Wheel of Fortune, Jeopardy; etc.). TV schedules delivered, at minimum, a 2:1 value in the form of bonus :30 spots and aggressive cost negotiations. Markets included Ft. Myers, Gainesville, Jacksonville, Miami/Ft. Lauderdale, Orlando, Panama City Beach, Pensacola, Tallahassee, Tampa and West Palm Beach.

:30 spots helped to convey the department's campaign message, featuring two variations of the creative message.

TV - General Market	Total Impressions (Includes Added Value)	СРМ	Added Value Impressions
Miami	141,070,800	\$ 3.03	95,855,800
Orlando	122,594,570	\$ 2.20	2,833,570
Tampa	361,701,600	\$ 0.69	268,957,600
West Palm Beach	45,774,810	\$ 1.89	25,785,810
Ft. Myers	49,380,850	\$ 1.18	35,851,850
Jacksonville	50,052,800	\$ 1.10	32,176,800
Pensacola	11,913,000	\$ 3.80	5,643,000
Tallahassee	17,960,460	\$ 1.48	11,702,460
Gainesville	10,052,710	\$ 2.27	7,069,710
Panama City	7,139,040	\$ 1.96	3,803,040
TOTAL	817,640,640	\$ 1.53	489,679,640

These targeted television advertisements delivered 817,640,640 impressions, more than half of which were provided as added value to the department, for Adults 18+ from April 9-July 31.

In addition to General Market Television, the department also had dedicated Hispanic Television planned at 75 A18+ GRPs/week concentrated in only the top DMAs, based on their Hispanic populations. Hispanic cable networks were not locally insertable, so buys were concentrated in local Hispanic broadcast networks (i.e. Telemundo, Univision, etc.). TV schedules delivered, at minimum, a 2:1 value in the form of bonus :30 spots. Markets included Ft. Myers, Miami/Ft. Lauderdale, Orlando, Tampa, and West Palm Beach.

:30 Hispanic spots helped to convey the department's campaign message, featuring two variations of Spanish creative.

These targeted television advertisements delivered 223,182,880 impressions, more than half of which were provided as added value to the department, for Hispanic Adults 18+ from April 9-July 31, 2018.

Florida Department of Highway Safety and Motor Vehicles

TV - Hispanic	Total Impressions (Includes Added Value)	СРМ	Added Value Impressions
Miami	92,727,810	\$ 1.34	62,718,810
Orlando	22,428,240	\$ 1.87	17,466,240
Tampa	23,020,230	\$ 1.44	17,893,230
West Palm Beach	24,471,200	\$ 0.74	10,951,200
Ft. Myers	60,535,400	\$ 0.59	46,457,400
TOTAL	223,182,880	\$ 1.14	155,486,880

In addition to the :30 TV schedules, the department also had dedicated Television Partnerships planned for further exposure across all participating markets. Stations were selected based on overall value and level of integration. We aligned on-air and online elements with local traffic reports, interviews with Florida Highway Patrol Officers, digital inclusion on stations website and social media pages.

Markets included Ft. Myers, Miami/Ft. Lauderdale, Gainesville, Jacksonville, Orlando, Tallahassee, Tampa and West Palm Beach.

These targeted television advertisements delivered 19,814,600 impressions to General Market and Hispanic Adults 18+, with a promotion savings of more than \$125,000 to the department, from April 9-July 31, 2018.

Market	Total Impressions	Promotional Value
Miami - General Market	44,000	\$ 31,000.00
Miami - Hispanic	3,040,600	\$ 25,000.00
Orlando	2,742,000	\$ 40,000.00
Tampa	1,453,000	\$ 28,075.00
West Palm Beach	22,000	\$ 45,000.00
Ft. Myers	8,479,000	\$ 23,500.00
Jacksonville	3,198,000	\$ 39,000.00
Tallahassee	726,000	\$ 10,000.00
Gainesville	110,000	\$ 3,000.00
TOTAL	19,814,600	\$ 244,575.00

:30	ΤV	SPOT	/	SPANISH	VERSIONS

VISUAL	AUDIO	VISUAL	AUDIO
Open on A SUBURBAN NEIGHBORHOOD STREET. - A MAN (late-30s) gets into the driver's side of his car and puts his keys in the ignition. - He begins his pre-driving rituals: putting on his seatbelt, adjusting his seat and side mirrors, etc.	ANNCR: Cuando estás bajo la influencia de la marihuana y decides manejar Tú sabes que está mal.	Open on A SUBURBAN NEIGHBORHOOD STREET. -A MAN [late-36s] gets into the driver's side of his car and puts his keys in the ignition. -He begins his pre-driving rituals: putting on his seatbelt, adjusting his seat and side mirrors, etc.	ANNCR: Cuando estás bajo la influencia de la marihuana y decides manejar Tú sabes que está mal.
He adjusts his rearview mirror, and is startled to see a TODDLER IN A CAR SEAT in the backseat looking back at him. -He turns to the backseat, revealing TWO MORE ADULTS in the backseat, with the Toddler. They also stare back at him with a "Come on man, do the right thing" expression on their faces.	Y si decides ignorar tus instintos Piensa en los pasajeros que dependen de ti.	He adjusts his rearview mirror, and is startled to see a TODDLER IN A CAR SEAT in the backseat looking back at him. -He turns to the backseat, revealing TWO MORE ADULTS in the backseat with the Toddler. They also stare back at him with a "Come on man, do the right thing" expression on their faces.	Y que puedes afectar a un sinnúmero de personas.
He turns to look out the passenger side window, revealing ANOTHER CAR parked directly beside him. -THE OTHER DRIVER and OTHER PASSENGERS look at him with a "Come on man, do the right thing" expression on their faces.	O piensa en la demás gente en las calles. Hasta en los más inesperados.	He turns to look out the passenger side window, revealing ANOTHER CAR parked directly beside him. -THE OTHER DRVER and OTHER PASSENGERS look at him with a "Come on man, do the right thing" expression on their faces.	Y si tú no piensas en ellos
He glances out the front windshield, revealing a BIRER [ate-30s, female] stopped in the street directly in front of his car. -She stares: at him with a "Come on man, do the right thing" expression on her face. The man is startled by a tao on his diriver's side	Y si tú no piensas en ellos SFX: tapping on the driver's side window.	The man is startled by a tap on his driver's side window. He looks beside him to reveal a STATE TROOPER tapping on the glass, asking him to roll down the window. -The Trooper delivers the last line directly to the man in an authoritative manner. Transition to	SFX: tapping on the driver's side window. STATE TROOPER (revealed to be the ANNCR the entire time): Nos respondes a nosotros.
window. He looks beside him to reveal a STATE TROOPER tapping on the glass, asking him to roll down the window. - The Trooper delivers the last line directly to the man in an authoritative manner. Transition to	STA: Lupping on the uniter state window. STATE TROOPER (revealed to be the ANNCR the entre time): Nos respondes a nosotros.	LOGO and "DRIVE BAKED, GET BUSTED' SUPER.	
LOGO and "DRIVE BAKED, GET BUSTED" SUPER.			

#### Florida Department of Highway Safety and Motor Vehicles

#### :30 TV SPOT

VISUAL	AUDIO
Open on A SUBURBAN NEIGHBORHOOD STREET. -A MAN (late-30s) gets into the driver's side of his car and puts his keys in the ignition. -If begins his pre-driving rituals: putting on his seatbelt, adjusting his seat and side mirrors, etc.	ANNCR: When you're under the influence of marijuana, and you choose to get behind the wheel You know it's wrong.
He adjusts his rearview mirror, and is startled to see a TODDLER IN A CAR SEAT in the backseat looking back at him. He turns to the backseat, revealing TWO MORE ADULTS in the backseat, revealing TWO MORE also stare back at him with a "Come on man, do the right thing" expression on their faces.	So if you don't listen to your instincts Think about your fellow passengers who depend on you.
He turns to look out the passenger side window, revealing ANOTHER CAR parked directly beside him. -THE OTHER DRIVER and OTHER PASSENGERS look at him with a "Come on man, do the right thing" expression on their faces.	Or think about the other people on the road.
He glances out the front windshield, revealing a BIKER (late-30s, female) stopped in the street directly in front of his car. -She stares at him with a "Come on man, do the right thing" expression on her face.	Even the unexpected ones.
The man is startled by a tap on his driver's side window. He looks beside him to reveal a STATE TROOPER tapping on the glass, asking him to roll down the window. -The Trooper delivers the last line directly to the man in an authoritative manner.	SFX: tapping on the driver's side window. And if you don't think about them STATE TROPER (revealed to be the ANNCR the entire time): You'll answer to us.
Transition to LOGO and " <b>DRIVE BAKED, GET BUSTED</b> " SUPER.	Drive baked. Get busted.



DRIVE BAKED, GET BUSTED. Never drive impaired.

#### :30 TV SPOT

VISUAL	AUDIO
Open in A HOME DRIVEWAY. It's DAYTIME. -A WOMAN (late-30s) exits her home and heads to HER CAR, keys dangling prominently in her hands.	ANNCR:
Right before she reaches the car, her keys are snatched by AN OLDER WOMAN who gives her a "Come on man, don't do this" look. -The Older Woman is flanked by TWO KIDS and A MAN (late-30s), also displaying that look.	
Our Hero Woman tries to get her keys back, and the keys are promptly tossed over her head. -Reveal the keys are caught by A WOMAN (mid- 30s), who is fanked by ANOTHER WOMAN. -They give a "Come on man, don't do this" look.	Marijuana can impair your ability to drive.
Our Hero Woman still tries to get the keys. -Once again, they are tossed over her head to A GROUP OF PEOPLE.	And that affects much more than just <u>you</u> . Drive baked
Finally, the keys are tossed to A STATE TROOPER with an authoritative posture. -Our Hero Woman is stopped in her tracks at the sight of the Trooper.	STATE TROOPER (revealed to be the ANNCR the entire time): Get busted.
LOGO and "DRIVE BAKED, GET BUSTED" SUPER gels over the scene for a moment.	



DRIVE BAKED, GET BUSTED.

NEVER DRIVE IMPAIRED.

FLORIDA

Impaired Driving Education Media Campaign 13

#### **Terrestrial Radio**

The department IDEMC included a statewide radio buy to reach the motoring public while they were on the go.

Weekly weight levels were planned to ensure message breakthrough (90 A18+ GRPs/week). The department utilized a mix of radio stations in each market to ensure we aligned with and reached both the younger and older behavioral demographics (i.e. Younger-Top 40 and Older-Classic Hits). Radio schedules delivered, at minimum, a 2:1 value in the form of bonus :30 spots. Markets included Ft. Myers, Gainesville, Jacksonville, Miami/Ft. Lauderdale, Orlando, Panama City Beach, Pensacola, Tallahassee, Tampa and West Palm Beach.

:30 radio spots delivered impactful messaging to motorists, featuring two variations of English creative.

These targeted radio advertisements delivered 939,016,900 impressions, almost 40 percent of which were provided as added value to the department, for Adults 18+ from April 9-July 31.

Radio - General Market	<b>Total Impressions</b> (Includes Added Value)	СРМ	Added Value Impressions
Miami	169,818,000	\$ 1.69	113,212,000
Orlando	104,786,000	\$ 0.61	48,180,000
Tampa	136,994,000	\$ 0.47	80,388,000
West Palm Beach	91,112,000	\$ 0.47	34,506,000
Ft. Myers	79,470,000	\$ 0.16	22,864,000
Jacksonville	90,306,000	\$ 0.41	33,700,000
Pensacola	68,282,000	\$ 0.16	11,676,000
Tallahassee	63,992,500	\$ 0.14	7,386,500
Gainesville	73,610,000	\$ 0.17	17,004,000
Panama City	60,646,400	\$ 0.08	4,040,400
TOTAL	939,016,900	\$ 0.38	372,956,900

In addition to General Market Radio, The department also had dedicated Hispanic Radio planned at 75 A18+ GRPs/wk concentrated in only the top DMAs based on Hispanic population. Radio schedules delivered, at minimum, a 2:1 value in the form of bonus :30 spots. Markets included Ft. Myers, Miami/Ft. Lauderdale, Orlando, Tampa, and West Palm Beach.

:30 Hispanic spots delivered impactful messaging to motorists, featuring two variations of Spanish creative.

These targeted radio advertisements delivered 214,677,800 impressions, more than 40 percent of which were provided as added value to the department, for Hispanic Adults 18+ from April 9-July 31.

Radio - Hispanic	Total Impressions (Includes Added Value)	СРМ	Added Value Impressions
Miami	75,537,000	\$ 0.72	50,358,000
Orlando	48,147,000	\$ 0.51	22,968,000
Tampa	32,549,000	\$ 0.53	7,370,000
West Palm Beach	28,744,800	\$ 0.36	3,565,800
Ft. Myers	29,700,000	\$ 0.28	4,521,000
TOTAL	214,677,800	\$ 0.54	88,782,800

#### :30 RADIO / ENGLISH AND SPANISH VERSIONS

ANNCE: If you knew someone was high and chose to drive, would you get in their car? Would you let a loved one get in that car, knowing the driver was impaired?	ANNCR: Si sabes que alguien está bajo la influencia de la marihuana y decide manejar, ¿te subirías a su carro? O ¿Dejarías que algún ser querido se subiera?	
Would you feel safe if other people on the road were high behind the wheel? Then why would you ever consider driving when <u>you're</u> impaired?	¿Te sentirías seguro si alguien en la carretera maneja drogado?	
Law enforcement is working hard to keep the roads safe. And we all need to do our part.	Entonces, ¿por qué considerarías manejar cuando no estás en tus cinco sentidos?	
If you're under the influence of marijuana, don't get behind the wheel.	Los agentes de la policía están trabajando duro para mantener las calles seguras.	
Drive baked. Get busted. This message brought to you by the Florida Department of Highway Safety and Motor Vehicles.	Y todos necesitamos hacer nuestra parte.	
	Si estas bajo la influencia de la marihuana, no manejes.	
	Drive baked. Get busted. Este mensaje es traído a ti por el Departamento de seguridad de Carreteras y Vehículos Motorizados de la Florida.	
ANNCR: When you're under the influence of marijuana, and you choose to get behind the wheel Your decision can affect countless people.	ANNCE: Cuando estás bajo la influencia de la marihuana, y decides manejar puedes afectar a un sinnúmero de personas. When you're under the influence of morijuano, and you choose to drive Your can offect	
QUICK SERIES OF VOICES in succession: OLDER WOMAN:	countiess people. QUICK SERIES OF VOICES in succession:	
Your family. MIDDLE-AGED MAN:	OLDER WORAN: A tu familia.	
MIDDLE-AGED MAN: Your neighbors.	MIDDLE-AGED MAN:	
YOUNG GUY: Your fellow passengers.	Tus vecinos.	
MIDDLE-AGED WOMAN: <u>Their</u> loved ones.	YOUNG GUY: Tus pasajeros.	
GROUP OF VOICES IN UNISON: And everyone on the road.	MIDDLE-AGED WOMAN: Sus seres queridos.	
ANNCR: Law enforcement across the state of Florida is working hard to keep the roads safe.	GROUP OF VOICES IN UNISON: Y a todos en las calles.	
If you're impaired by marijuana and get behind the wheel, you're facing a DUI Or worse.	ANNCR: Los agentes de la policía del estado de la Florida están trabajando duro para mantener las culles seguras.	
Drive baked. Get busted. This message brought to you by the Florida Department of Highway Safety and Motor Vehicles.	Si manejas mientras estás bajo el efecto de la marihuana, enfrentarás un DUL O algo peor.	
	Drive baked. Get busted. Este mensaje es traido a ti por el Departamento de seguridad de Carreteras y Vehículos Motorizados de la Fiorida.	

#### **Streaming Radio**

The department IDEMC included statewide online streaming radio in order to align with the media consumption patterns of the younger demographic which over-indexes for streaming, 38% more listenership versus terrestrial radio. The :15 and :30 streaming spots ran across Mobile, Tablet, Web, and Connected Home Devices. Streaming radio was planned at 10 weekly A18+ GRPs, (for a total of 100 weekly Radio GRPs). The department was able to further behaviorally target key audiences by genre including Reggae, Alternative, Indie, R&B, Rap/Hip-Hop, Punk, and Metal (highest indexing genres among Adults 18+).

:30/:15 radio spots and companion digital banners delivered impactful messaging to motorists, featuring two variations of creative.

These targeted online streaming radio advertisements delivered 11,974,433 impressions, more than half of which were provided as added value to the department, for Adults 18+ from April 9-June 24.

Pandora - General Market	Total Impressions (Includes Added Value)	СРМ		Added Value Impressions
Miami	3,781,009	\$	3.15	2,023,183
Orlando	1,756,010	\$	3.36	943,743
Tampa	2,226,047	\$	3.36	1,197,603
West Palm Beach	1,029,423	\$	4.08	561,237
Ft. Myers	634,750	\$	2.86	337,544
Jacksonville	1,157,122	\$	3.57	624,543
Pensacola	398,983	\$	3.24	215,021
Tallahassee	310,212	\$	3.40	165,283
Gainesville	520,970	\$	3.26	279,358
Panama City	159,907	\$ 3.15		85,557
TOTAL	11,974,433	\$	3.34	6,433,072

STREAMING RADIO AND COMPANION BANNERS

#### Driving high is driving impaired. It can slow your reaction time and affect DRIVE BAKED, everyone on the road **GET BUSTED** If you're under the influence of marijuana, don't get behind the wheel. Drive baked. Get busted. This message brought to you by the Florida Department of Highway Safety and **NEVER DRIVE IMPAIRED.** Motor Vehicles. LEARN MORE Unlike alcohol, there is no specific impairment limit with marijuana. Driving high is driving impaired. It's illegal and subject to the same penalties as driving while impaired by alcohol. You can hurt yourself and others, and you can get a DUI, which includes expensive fines, license revocation, and jail time .... If you're under the influence of marijuana, don't get behind the wheel. NEVER DRIVE IMPAIRED Drive baked. Get busted. DriveBakedGetBusted.org Click to learn more. This message brought to you by the Florida Department of Highway Safety and Motor Vehicles.

#### **Out of Home**

ANNCR

ANNCR:

The department IDEMC included a statewide mix of digital and static billboards, planned at showing levels (#75-#50) for increased reach of campaign message.

In each market, billboards were graded and selected based on their tactical/directional proximity to dispensaries, Department of Motor Vehicles locations, college campuses and other highly-trafficked areas. Markets included Ft. Myers, Gainesville, Jacksonville, Miami/Ft. Lauderdale, Orlando, Panama City Beach, Pensacola, Tallahassee, Tampa and West Palm Beach.

Messaging was bold and direct, featuring two variations of creative.

These targeted out of home advertisements delivered 242,589,246 impressions, more than 10 percent of which were provided as added value to the department, for Adults 18+ from March 12-June 24.

Total Impressions (Includes Added Value)	СРМ	Added Value Impressions
242,589,246	\$ 25.54	25,637,625

OUT OF HOME



#### **Gas Station Television**

The department IDEMC included gas station TV (screens at the pump). Gas station TV was concentrated in top designated market areas, (Tampa, Miami/Ft. Lauderdale, and Orlando), to deliver an additional touchpoint to the general motoring public in a relevant environment.

In each market, a :15 television advertisement spot with a negotiated no-charge :05 tag (for longer form communications) was delivered to those at the pump. The ads allowed the department to effectively reach the motoring public in real-time at the pump (589 stations, totaling 5,468 screens). A test/control mobile study measuring campaign brand awareness, familiarity, and intent to recommend, was negotiated at no-charge and helped to further support the success of the campaign.

#### Messaging featured two variations of creative.

Gas Station TV - General Market	Total Impressions (Includes Added Value)	CPM Added Value Impre		Added Value Impressions
Miami	7,268,212	\$	12.51	1,103,216
Orlando	5,989,369	\$	12.83	778,361
Tampa	4,888,921	\$	11.70	1,010,652
TOTAL	18,146,502	\$	12.40	2,892,229

These targeted gas station TV advertisements delivered 18,146,502 impressions, more than 15 percent of which were provided as added value to the department, for Adults 18+ from April 9-June 24.

#### GSTV Mobile Study - Summary of Findings

Ads on GSTV improved key message recall and overall recall for Florida DMV. -Recall of all 3 key messages was higher among exposed viewers vs. control with "driving under the influence of marijuana can affect countless people" significantly (+2.5x) higher vs. control. -Exposed viewers were significantly (+7x) more likely to recall "Drive Baked, Get Busted" than control.

Exposed viewers are more likely (+7%) to be familiar with "Drive Baked, Get Busted" campaign. -Exposed viewers that are familiar with the campaign are more likely to recommend a friend not drive under the influence than control.

Overall, 3 in 5 viewers agree with key statements about the ad. -71% of viewers agree that "marijuana can impair your ability to drive" -68% agree "driving under the influence of marijuana can affect countless people" -63% agree "if you drive under the influence of marijuana, you will get busted" **GAS STATION TELEVISION** 



#### Cinema

The department IDEMC included statewide cinema ads targeted to PG13/R rated films. Flighting aligned with the release of Avengers: Infinity War and Super Troopers 2 (April 20-May 10) for content relevancy, as well as other highly anticipated movie releases, for increased reach of the campaign message to the younger demographic.

In each market, the :15 on-screen advertisement ran in pre-show before the movie in 169 theaters, totaling 2,175 screens. Markets included Ft. Myers, Gainesville, Jacksonville, Miami/Ft. Lauderdale, Orlando, Panama City Beach, Pensacola, Tallahassee, Tampa and West Palm Beach. An Intercept Study measuring campaign ad recall, ad likeability, and future consideration was negotiated at no-charge and helped to further support the success of the campaign.

Messaging was larger than life for maximum impact and relevancy.

These targeted on-screen advertisements delivered 6,661,903 impressions, almost half of which were provided as added value to the department, for Adults 18+ from April 20-May 10.

Cinema - General Market	Total Impressions (Includes Added Value)	СРМ		CPM Added Value Imp		Added Value Impressions
NCM	4,750,634	\$	16.88	2,398,212		
ScreenVision	1,911,269	\$	16.03	776,269		
TOTAL	6,661,903	\$	16.64	3,174,481		

#### **Cinema Intercept Study- Summary of Findings**

#### Generated Strong PSA Recall Scores

-24% of total respondents in the test cell recalled the "Drive Baked, Get Busted" PSA unaided. In total, 73% of respondents in the test cell recalled the PSA on either an unaided or an aided basis.

#### PSA Lowered Likelihood to Consider Driving Under the Influence of Marijuana

-34% of test cell respondents recalling the "Drive Baked, Get Busted" PSA said they would be less likely to consider driving under the influence of marijuana after seeing the ad, while no one (0%) said they would be more likely to drive while under the influence.

#### "Drive Baked, Get Busted" PSA was Well Liked by the NCM Audience

-72% of test cell respondents recalling the PSA ad either liked the ad a lot or somewhat; of the remainder, 26% of respondents had a neutral opinion of the ad.

#### "Drive Baked, Get Busted" PSA was Impactful

-65% of respondents recalling the PSA agreed that they learned something new, 54% agreed that the ad influenced their thinking, while 45% agreed that the ad changed their perception about driving under the influence of marijuana.

#### PSA Communicated Effectively

-Agreement to the brand imagery statement was highest among test cell respondents than in the control cell; 83% of test cell respondents agreed that "driving under the influence of marijuana is not safe" vs. 79% of control cell respondents.



 FDHS "Drive Baked Get Busted" :15

 Creative #:448385
 Rating: PG-13, R

 15 sec. - Ad
 Agency:

 Produced: External
 Industry: Regulation and Ad.

 Market Regional
 Industry Sector: Public Adm

 Client: Florida Department of ...
 AD: Genie Hall

 Messaging Style: Promotional
 Segment: 85

 Ter: Seg 3 Regional
 For the sector of the

PSA

18

#### Print

The department IDEMC included newspaper ads aligned with the media consumption patterns of the older demographic (A55+). Newspaper ads allowed the campaign to deliver inherent immediacy with mass reach, and educate the audience with longer form messaging.

Newspaper ads were targeted to the top four Florida DMA's (Tampa, Orlando, Miami/Ft. Lauderdale, Jacksonville). Within these markets, publication selection was based on total circulation in order to concentrate on top publications in each market. Main News sections were prioritized, as they had the greatest readership. Positioning criteria mandated far forward placement, ads above the fold, and ensured that we were not backed by any clippable material.

Messaging was long-form and educational, featuring two variations of creative.

These targeted newspaper advertisements delivered 5,113,892 impressions, more than 25 percent of which were provided as added value to the department, from March 12-June 24.

Newspaper Publication	<b>Total Impressions</b> (Includes Added Value)	СРМ		СРМ		Added Value Impressions
Tampa Bay Times	1,717,824	\$	28.84	-		
Miami Herald*	2,121,930	\$	24.65	1,293,658		
Orlando Sentinel	857,500	\$	58.58	58,750		
Florida Times-Union	416,638	\$ 66.96		-		
TOTAL	5,113,892	\$	35.20	1,352,408		

Miami Herald Digital	Total Impressions (Includes Added Value)	Clicks	CTR			
*Miami Herald Digital Added Value Performance Breakout						
MH.com Run-of-Site GT-Miami DMA 300x250 (Dark Green Creative)	470,652	604	0.13%			
MH.com Run-of-Site GT-Miami DMA 300x250 (Light Green Creative)	470,864	569	0.12%			
MH.com Run-of-Site GT-Miami DMA 300x50 (Dark Green Creative)	107,934	367	0.34%			
MH.com Run-of-Site GT-Miami DMA 300x50 (Light Green Creative)	107,127	332	0.31%			
MH.com Run-of-Site GT-Miami DMA 728x90 (Dark Green Creative)	68,329	30	0.04%			
MH.com Run-of-Site GT-Miami DMA 728x90 (Light Green Creative)	68,752	20	0.03%			
TOTAL	1,293,658	1,922	0.15%			

PRINT ADS



#### **Digital Media**

#### Terminology:

- Click Through Rate (CTR): Clicks delivered divided by impressions served.
- Viewability: A display ad is viewable if 50% or more of its pixels appear on-screen for at least one continuous second. A video ad is deemed viewable if 50% of its pixels appear on-screen for at least 2 consecutive seconds.
- Open Rate: The amount of people who opened the email compared to sends
- Click Rate: The amount of people who click through to the site from the email.

The department employed digital advertising for the IDEMC. The goal of the campaign was awareness and the success was measured by Click Through Rate (CTR), Viewability and a Brand Lift Study through Nielsen Brand Effects (NBE). NBE measures people's responses/votes through a 1 question survey about whether they were exposed to the Drive Baked, Get Busted campaign online. Digital ad units included a gaming unit, display (banners and native), pre-roll video and dedicated emails targeted to general motorists.

During the time the digital campaign was live, it delivered over 38 million impressions with a 0.32% CTR which is 0.22% above the CTR goal. And out of the 38 million impressions, 86% were viewable which is 36% above the viewability benchmark. People were engaged with the Whack a Gator gaming unit and spent on average 51 seconds interacting with the mobile-only ad.

The results from the NBE study showed that the people who were exposed to the digital campaign became aware of the Drive Baked, Get Busted campaign. People who were exposed to the Desktop online advertisements were 18.5% more likely to remember the campaign than those who did not see the online advertisements (control group). People who were exposed to the Mobile online advertisements were 55% more likely to remember the campaign than those who did not see the online advertisements (control group). The Lift/Delta benchmark is 15% for a strong campaign.

Leafly Email Performance - General Market	Emails Sent	Opens	Open Rate	Clicks to Site	Click Rate
May Email	30,150	4,462	14.80%	448	1.5%
June Email	30,931	4,361	14.10%	340	1.1%
Open Rate benchmark: 15% (based on Discount Emails)					
Performance Report	Impressions	Clicks	CTR	СРМ	Viewability
General Market	23,857,350	95,921	0.40%	\$ 7.57	85.33%
Hispanic Market	12,474,121	24,481	0.20%	\$ 5.65	87.77%
News - General Market + Hispanic	1,840,949	2,748	0.15%	\$ 4.87	85.69%
Total	38,172,420	123,150	0.32%	\$ 6.81	86.40%
Creative Performance	Impressions	Clicks	CTR	СРМ	Viewability
General Market - Display	16,411,930	28,010	0.17%	\$ 6.72	85.48%
DBGB - Car	8,012,014	13,262	0.17%	\$ 6.68	85.68%
DBGB - Leaf	8,399,916	14,748	0.18%	\$ 6.76	85.29%
General Market - Game	9,123,938	70,363	0.77%	\$ 8.55	-
DBGB - Game	9,123,938	70,363	0.77%	\$ 8.55	-
General Market - Online Video	134,769	283	0.21%	\$ 8.94	72.52%
A.9 :15 OLV	67,559	138	0.20%	\$ 8.94	72.64%
A.10 :15 OLV	67,210	145	0.22%	\$ 8.94	72.40%
Hispanic Market - Banners	12,501,783	24,494	0.20%	\$ 5.65	87.77%
DBGB - Car	6,251,922	12,079	0.19%	\$ 5.65	87.76%
DBGB - Leaf	6,249,861	12,415	0.20%	\$ 5.65	87.77%
Total*	38,172,420	123,150	0.32%	\$ 6.81	86.40%
*Digital totals in monthly evaluation report do not include ad serving fees.					

Nielsen Brand Effects Question: Have you seen the following campaign "Drive Baked, Get Busted" advertised online?



#### Nielsen Brand Effects Desktop Study



#### Nielsen Brand Effects Mobile Study







#### **DIGITAL BANNER ADS V.1**





IMPAIRED.



**DIGITAL BANNER ADS V.2** 





DIGITAL BANNER ADS / SPANISH V.1







DIGITAL BANNER ADS / SPANISH V.2







#### :15 ONLINE VIDEO

VISUAL	AUDIO
Open on A SUBURBAN NEIGHBORHOOD STREET. -A MAN (late-30s) gets into the driver's side of his car and puts his keys in the ignition. -If begins his pre-driving rituals: putting on his seathelt, adjusting his seat and side mirrors, etc.	ANNCR: When you're under the influence of marijuana, and you choose to get behind the wheel You know it's wrong.
He adjusts his rearview mirror, and is startled to see a TODDLER NA CAR SEAT in the backseat looking back at him. -He turns to the backseat, revealing TWO MORE ADULTS in the backseat with the Toddler. They also stare back at him with a "Come on man, do the right thing" expression on their faces.	And you can affect countless people.
He turns to look out the passenger side window, revealing ANOTHER CAR parked directly beside him. -THE OTHER DRIVER and OTHER PASSENGERS look at him with a "Come on man, do the right thing" expression on their faces.	So if you don't think about them
The man is startled by a tap on his driver's side window. He looks beside him to reveal a STATE TROOPER tapping on the glass, asking him to roll down the window. -The Trooper delivers the last line directly to the man in an authoritative maner.	SFX: tapping on the driver's side window. STATE TROOPER (revealed to be the ANNCR the entire time): You'll answer to us.
Transition to LOGO and "DRIVE BAKED, GET BUSTED" SUPER.	Drive baked. Get busted.



DRIVE BAKED, GET BUSTED.

FLORIDA

NEVER DRIVE IMPAIRED.

#### :15 ONLINE VIDEO

VISUAL	AUDIO
Open in A HOME DRIVEWAY. It's DAYTIME. -A WOMAN (early-30s) exits her home and heads to HER CAR, keys dangling in her hands.	ANNCR:
Right before she reaches the car, her keys are snatched by AN OLDER WOMAN who gives her a "Come on man, don't do this" look. -The Older Woman is flanked by TWO KIDS and A MAN (late-30s), also displaying that look.	
Our Hero Woman tries to get her keys back, and the keys are promptly tossed over her head. -Reveal A MIDDLE-AGED MAN caught the keys. -Beside him is a MIDDLE-AGED WOMAN. They each give a "Come on man, don't do this" look.	
Our Hero Woman attempts to get the keys again as the Middle-Aged Man tosses them away. -Reveal the keys are caught by A WOMAN (mid- 30s), who is flanked by ANOTHER WOMAN. -They give a "Come on man, don't do this" look.	
Our Hero Woman still tries to get the keys. -Once again, they are tossed over her head to A GROUP OF PEOPLE.	Marijuana can impair your ability to drive.
This process continues again. And again. And again. MORE AND MORE PEOPLE KEEP showing up to keep the keys away from her.	And that affects much more than just <u>you</u> .
Finally, the keys are tossed to A STATE TROOPER with an authoritative posture. -Our Hero Woman is stopped in her tracks at the sight of the Trooper.	Drive baked STATE TROOPER (revealed to be the ANNCR the entire time): Get busted.
LOGO and "DRIVE BAKED, GET BUSTED" SUPER gels over the scene for a moment.	



## DRIVE BAKED, GET BUSTED.

NEVER DRIVE IMPAIRED.

FLORIDA 🕤

#### :30 TV SPOT AND :15 ONLINE VIDEO / SPANISH VERSIONS

uana puede afectar tu habilidad para
solo te afecta a ti, si no a muchos más.
piensas en ellos
•
NOOPER (revealed to be the ANNCR the e): modes a nosotros.
10

#### :15 ONLINE VIDEO

VISUAL	AUDIO
Open in A HOME DRIVEWAY. It's DAYTIME. -A WOMAN (late-30s) exits her home and heads to HER CAR, keys dangling prominently in her hands.	ANNCR:
Right before she reaches the car, her keys are snatched by AN OLDER WOMAN who gives her a "Come on man, don't do this" look. -The Older Woman is flanked by TWO KIDS and A MAN (late-30s), also displaying that look.	
Our Hero Woman tries to get her keys back, and the keys are promptly tossed over her head. -Reveal the keys are caught by A WOMAN (mid- 30s), who is fanked by ANOTHER WOMAN. -They give a "Come on man, don't do this" look.	La marihuana puede afectar tu habilidad para manejar.
Our Hero Woman still tries to get the keys. -Once again, they are tossed over her head to A GROUP OF PEOPLE.	Y eso, no solo te afecta a ti, si no a muchos más.
Finally, the keys are tossed to A STATE TROOPER with an authoritative posture. -Our Hero Woman is stopped in her tracks at the sight of the Trooper.	Y si tú no piensas en ellos STATE TROOPER (revealed to be the ANNCR the
LOGO and "DRIVE BAKED, GET BUSTED" SUPER gels over the scene for a moment.	entire time): Nos respondes a nosotros.
## **Social Media**

During the campaign (March – May 2018) the department ran the Drive Baked, Get Busted campaign on both Facebook and Snapchat. Snapchat was selected because 41% of all 18-34 year olds in the USA are on Snapchat daily. Facebook was used because 63% of users 50-64 are on Facebook and 50% of 18-24 year olds go on Facebook immediately after waking up. The objectives for paid social media were:

- Build brand awareness in key markets; and
- Drive consumer action to show life in awareness.

The paid social media plan was broken down into three flights with different strategies, Key Performance Indicators (KPIs) and tactics:

- Phase 1: Spark brand awareness (March 12 to April 8):
  - o KPIs: Brand Recall Rate and Reach
  - o Strategy:
    - Begin building audience for retargeting purposes; and
    - Reach unique users with various social media placements.
  - o Creative units: Video units focused on the brand messaging
- Phase 2: Prompt consumer action (April 9 to April 20):
  - o KPIs: Brand Recall Rate, Reach, CTR
  - o Strategy:
    - Diversify audience groups and develop look-a-like audiences;
    - Leverage video and cinemagraphs to increase campaign awareness; and
    - Launch canvas ads to intrigue users to learn more.
  - o Creative units: various versions of "Baked" within brand identity, multiple brand-text animation videos, canvas
- Phase 3: Maintain brand awareness (April 21 to June 6th):
  - o KPIs: Brand Recall Rate, Reach, CTR, Canvas Duration
  - o Strategy:
    - Optimize creative learnings to evolve performance;
    - Increase brand recall rate to further develop awareness; and
    - Evolve canvas ads to increase awareness of messaging.
  - o Creative units: canvas ads, photos, videos, link ads

The campaign garnered over 49 million total impressions and maintained a strong estimated ad recall lift rate of 12% throughout the campaign. This campaignlong, high lift rate percentage indicates that the ads viewers were being served were relevant and engaging to our target audiences. The Drive Baked, Get Busted canvas elements performed above the benchmark goal for the lifetime of the campaign at 53.76% viewed, which showed a strong increase of view percentage month over month. The campaign showed strong performance and a successful completion.







	Campaign Impressions	Campaign Engagements	Campaign Unique Users	Estimated Campaign Ad Recall Lift Rate	Average of Canvas View Percentage	Campaign Website Clicks	Campaigr dCPM
8-34	22,565,902	373,481	10,819,648	13%	55.31%	58,863	\$5.(
Canvas 1 Canvas 2	885,154	363	427,532		58.97%	626	\$6.
Canvas 2 FLHSMV - Drive Baked, Get Busted Canvas 1	355,717 2,326,638	196 784	190,766 735,970		51.72% 54.85%	600 2,844	\$5. \$5.
FLHSMV - Drive Baked, Get Busted Carivas 1	1,370,223	501	464,635		55.75%	1,785	\$5.
Link Ad 1 - Option A	1,194,508	103	664,012		33.7370	1,703	\$3
Link Ad 1 - Option B	966,851	142	585,152			1,244	\$3
Link Ad 2 - Option A	933,547	162	607,841			1,128	\$3
Link Ad 2 - Option B	1,321,047	241	726,522			1,571	\$3
Link Ad 3 - Option A	888,208	130	568,105			1,195	\$3
Link Ad 3 - Option B	1,319,044	116	648,763			1,833	\$3
Spot 1 :15 Video Ad - Option A	685,006	542	393,525	14%			\$7
Spot 1 :15 Video Ad - Option B	300,287	181	213,052	14%		-	\$7
Spot 1 :15 Video Link Ad - Option A	254,730	126	171,364			237	\$6
Spot 1 :15 Video Link Ad - Option B	254,413	165	153,548			376	\$6
Spot 1 Cinemagraph - Option A	353,116	247	242,055	4%		278	\$5
Spot 1 Cinemagraph - Option B	958,808	645	533,330	7%		463	\$5
Spot 2 :15 Video Ad - Option A	1,500,389	1,985	623,290	14%		-	\$6
Spot 2 :15 Video Ad - Option B	1,732,400	2,683	770,329	11%		-	\$5
Spot 2 :15 Video Link Ad - Option A	264,354	215	177,018			254	\$7
Spot 2 :15 Video Link Ad - Option B	189,636	136	129,582			225	\$6
Spot 2 Cinemagraph - Option A	232,951	173	188,274	5%		112	\$5
Spot 2 Cinemagraph - Option B Video Ad 1 - Option A	579,919 221,537	367	380,434 154,877	8%		- 189	\$5
Video Ad 1 - Option A Video Ad 1 - Option B	221,537 264,136	677	154,877 165,320	20%			\$5
Video Ad 2 - Option A	210,605	192	155,520	18%		-	\$4
Video Ad 2 - Option A	150,998	273	112,707	18%		-	\$
Video Ad 3 - Option A	234,404	453	166,201	18%		-	\$5
Video Ad 3 - Option B	477,995	679	279,518	10%		-	\$5
Video Ad 4 - Option A	114,309	154	91,321	20%		-	\$5
Video Ad 4 - Option B	136,466	235	100,488	19%		-	\$6.
Awareness_1	187,692	15,462	N/A	N/A	N/A	N/A	\$2
Awareness_2	355,655	40,226	N/A	N/A	N/A	N/A	\$2
Female Driver Cinemagraph	244,031	75,570	N/A	N/A	N/A	14,272	\$3.
Male Driver Cinemagraph	268,985	65,814	N/A	N/A	N/A	14,101	\$3.
TV Spot - Male Driver	230,541	34,169	N/A	N/A	N/A	2,676	\$1.
TV Spot 1 - Female Driver	601,602	129,073	N/A	N/A	N/A	11,582	\$1.
eneral Motoring Public 18+	9,464,494	5,888	5,319,233	9%	58.05%	6,269	\$3.
Canvas 1	1,012,380	322	469,569		65.61%	545	\$3
Canvas 2	312,930	250	162,016		48.43%	664	\$3
FLHSMV - Drive Baked, Get Busted Canvas 1	750,805	282	396,951		58.85%	528	\$3
FLHSMV - Drive Baked, Get Busted Canvas 2	434,878	210	252,676		59.31%	430	\$3
Link Ad 1 - Option A	394,063	133	254,986			369	\$2
Link Ad 1 - Option B	758,586	164	334,582			680	\$2
Link Ad 2 - Option A Link Ad 2 - Option B	504,448	108	347,200			541 870	\$2
Link Ad 3 - Option A	872,630 317,646	23	423,918 224,668			220	\$2 \$2
Link Ad 3 - Option B	652,837	18	301,486			443	\$2
Spot 1 :15 Video Ad - Option A	107,550	216	85,343	12%		-	\$7
Spot 1 :15 Video Ad - Option B	159,212	230	123,722	10%			\$6
Spot 1 :15 Video Link Ad - Option A	134,292	71	81,323			111	\$4
Spot 1 :15 Video Link Ad - Option B	140,694	62	81,290			134	\$4
Spot 1 Cinemagraph - Option A	182,288	133	155,985	4%		112	\$4
Spot 1 Cinemagraph - Option B	459,959	400	284,846	8%		158	\$5
Spot 2 :15 Video Ad - Option A	949,214	1,500	504,202	8%		-	\$3
Spot 2 :15 Video Ad - Option B	427,513	721	264,177	11%		-	\$5
Spot 2 :15 Video Link Ad - Option A	382,618	372	237,366			235	\$3
Spot 2 :15 Video Link Ad - Option B	109,246	77	59,754			102	\$4
Spot 2 Cinemagraph - Option A	128,926	122	105,477	5%		65	\$4
Spot 2 Cinemagraph - Option B	271,779	292	167,696	10%		62	\$5
5-74	17,010,029	11,782	7,219,805	14%	47.92%	16,600	\$5.
Canvas 1	573,842	513	186,588		48.60%	709	\$7
Canvas 2	288,908	340	116,950		45.46%	631	\$7
ELHSMV - Drive Baked, Get Busted Canvas 1	1,059,095	547	275,794		48.82%	1,621	\$7
FLHSMV - Drive Baked, Get Busted Canvas 2	1,404,855	884	341,950		47.61%	2,818	\$7
.ink Ad 1 - Option A .ink Ad 1 - Option B	775,903	197	341,365 432,831			887 1,417	\$2
Link Ad 2 - Option B	788,138	241 249	432,831 354,146			1,417 875	\$4 \$3
Link Ad 2 - Option B	1,513,040	622	518,202			2,200	\$
Link Ad 3 - Option A	637,940	194	319,005			893	\$4
Link Ad 3 - Option B	1,196,059	154	362,856			954	\$2
Spot 1 :15 Video Ad - Option A	762,620	681	398,024	18%		-	\$
Spot 1 :15 Video Ad - Option B	745,632	647	390,658	16%		-	\$8
Spot 1 :15 Video Link Ad - Option A	94,230	68	65,113			110	\$1
Spot 1 :15 Video Link Ad - Option B	348,053	93	132,269			598	\$5
Spot 1 Cinemagraph - Option A	333,762	259	206,797	4%		294	\$6
Spot 1 Cinemagraph - Option B	1,012,488	682	439,349	8%		1,125	\$6
Spot 2 :15 Video Ad - Option A	468,561	596	302,272	21%		-	\$8
Spot 2 :15 Video Ad - Option B	1,157,777	1,052	517,467	14%		1	\$8
Spot 2 :15 Video Link Ad - Option A	109,081	190	64,869			190	\$9
Spot 2 :15 Video Link Ad - Option B	238,980	97	111,762			399	\$5
Spot 2 Cinemagraph - Option A	263,778	226	184,275	6%		159	\$6
Spot 2 Cinemagraph - Option B	730,451	498	324,443	9%		719	\$6
/ideo Ad 1 - Option A	382,180	760	208,176	19%		-	\$6
Video Ad 1 - Option B	246,213	701	145,140	18%		-	\$8
/ideo Ad 2 - Option A	75,706	113	61,936	18%		-	\$6
Video Ad 2 - Option B	76,056	157	60,224	20%		-	\$8
Video Ad 3 - Option A	213,844	405	141,926	20%		-	\$7
Video Ad 3 - Option B	146,788	324	98,352	21%		-	\$7
Video Ad 4 - Option A	61,638	120	50,572	19%		-	\$7
Video Ad 4 - Option B	86,306	172	66,494	21%		-	\$8
	49,040,425		23,358,686	1.30/	53.25%	01 733	

Florida Department of Highway Safety and Motor Vehicles



#### **FACEBOOK CANVAS 2**

















### SOCIAL MEDIA ADS



🖒 Like Comment A Share

🖒 Like Comment

## **Landing Page**

## Terminology:

- Bounce Rate: The percentage of visitors to a particular website who navigate away from the site after viewing only one page.
- Exit Percentage: The visitors just exited on that specific page.
- Unique Pageviews: Aggregate of pageviews that are generated by the same user during the same session.
- Time on Page/Site: The amount of time (in minutes or seconds) visitors have spent on your website.

The IDEMC utilized a custom-built campaign website, DriveBakedGetBusted.org, that acted as the hub for all campaign resources and media outreach. The website also served as a venue to further engagement.

The public was directed to this page to review information regarding laws while driving under the influence of marijuana. Throughout the campaign, there were more than 124K unique pageviews with an average of three minutes spent on the site. DriveBakedGetBusted.org's average time on page is 158% higher than the rest of Flhsmv.gov's average time on page (1:09).

The bounce rate and exit percent were high (above 90%) which means that people who visited this site did not click to another page on the site which is expected since all of the information was hosted on DriveBakedGetBusted.org. A high bounce rate indicates that DriveBakedGetBusted.org satisfied the searchers query about driving while under the influence of marijuana and there was no need to drive to another page on the Flhsmv.gov's site.

The age groups 18-34 visited the page the most, but people 18-24 were on the site almost one minute more than everyone else.





#### KNOW THE FACTS ABOUT DRIVING IMPAIRED.



Driving while impaired by drugs is illegal and Driving while impaired by drugs is illegal and Driving while arm penalties as driving while immained hy alcohol. Can remain on your record for 75 year



#### Drug-impaired Driving Is Deadly

In 2016, drug-impaired drivers caused 934 c passengers, and others on the road. (DHSMV There are many drugs that can affect a person's ability to safely operate a vehicle, marijuana, if you are taking medication, check the label for warnings prior to drivi sure if it is safe to take the drug and drive, ask a doctor or pharmacist about any si





Top 30 Cities	Unique Pageviews
Miami	20,228
Orlando	19,426
Tampa	8,839
Jacksonville	2,823
Atlanta	1,556
Tallahassee	1,460
Fort Lauderdale	1,428
Charlotte	1,412
Hialeah	1,299
Gainesville	1,139
(not set)	1,091
Miami Beach	1,027
Coffeyville	930
Doral	898
Hollywood	898
Kendall	866
Miramar	834
Pembroke Pines	818
Davie	818
Port St. Lucie	786
West Palm Beach	754
Union Park	722
Fort Myers	706
Brandon	690
St. Petersburg	690
Kissimmee	690
Homestead	690
Lakeland	658
The Hammocks	642
North Miami	626





Locations are a sample only

# **Earned Media**

Multiple resource kits were sent to partners across the state of Florida to educate them on the campaign and provide campaign resources. Please see below for details about the campaign materials and partner recipients.

## **RESOURCE KIT 1**

Partner Recipients: Law Enforcement Agencies, FHP Stations, and Criminal Justice Training Centers .

## *Kit Contents*

- Posters
- Tear pads
- Fact Sheets



## **RESOURCE KIT 2**

Partner Recipients: Florida Colleges and Universities, Tax Collector Offices, and FDOT Offices.

Kit Contents

- Posters
- Fact Sheets
- Trifold Brochures in English and Spanish



## **RESOURCE KIT 3**

Partner Recipients: DELAP Schools, Driving Schools, DUI Programs, Treatment Centers (Dispensaries), and Qualified Physicians.

## *Kit Contents*

• Large Drugged Driving Brochures



### TRI-FOLD BROCHURE ENGLISH AND SPANISH VERSIONS



<text><text><image><text><text><text><text><text><text><text><text>

### TEAR PAD ENGLISH AND SPANISH VERSIONS

# DRIVE BAKED, GET BUSTED.

## **DRIVING HIGH IS DRIVING IMPAIRED**

You can hurt yourself. You can hurt others. You can face serious legal and monetary consequences as a result of a DUI.

The Florida Highway Patrol and law enforcement officers statewide are trained to spot signs of impaired driving.

Driving under the influence of marijuana is driving impaired, which is illegal and subject to the same penalties as driving while impaired by alcohol, Driving impaired puts everyone on the roadway in danger. Your decision can affect countless people. Never drive impaired.

The Florida Department of Highway Safety and Motor Vehicles is committed to keeping Florida roads safe. Help us make A Safer Florida.



DRIVE BAKED, GET BUSTED.

#### SI MANEJAS BAJO LA INFLUENCIA **DE LA MARIHUANA ESTÁS** MANFIANDO FN PFI IGRO

Puedes dañarte a ti. Puedes dañar a alguien más. Puedes enfrentar serias consecuencias legales y monetarias como resultado de un DUI.

La Patrulla de Carreteras de la Florida y los agentes del orden público en todo el estado están entrenados para detectar a conductores que no estén en sus cinco sentidos.

Manejar bajo los efectos de la marihuana está sujeto a las mismas penalidades que cuando manejas bajo los efectos del alcohol. Manejar así pone a todos en la calle en peligro. Tu decisión puede afectar a un sinnúmero de personas. Nunca manejes bajo los efectos de la marihuana.

El Departamento de Seguridad de Carreteras y Vehículos Motorizados de la Florida está comprometido a mantener las calles de la Florida seguras. Ayúdanos a hacer Una Florida Más Segura.



#### FACT SHEET

### **DRIVING HIGH IS DRIVING IMPAIRED** KNOW THE FACTS ABOUT DRIVING UNDER THE INFLUENCE OF MARIJUANA

The Florida Department of Highway Safety & Motor Vehicles and the Florida Highway Patrol launched the Drive Baked, Get Busted education campaign. This effort works to educate Florida drivers about the effects of driving under the influence of marijuana and the consequences of driving high by raising awareness about and preventing marijuana-related impaired driving.

### DRIVING UNDER THE INFLUENCE OF MARIJUANA IS DRIVING IMPAIRED

Driving while impaired by drugs is illegal and subject to the same penalties as driving while impaired by alcohol.

Penalties for DUIs can include expensive fines, license revocation and jail time. Convictions must remain on your record for 75 years.

# BE AWARE OF THE LAWS AND RISKS RELATED TO DRUG-IMPAIRED DRIVING

- In 2017, there were more than 43,000
  DUI arrests in Florida. (DHSMV data)
- unuer the influence of marijuana is always illegal in Florida. Nearly one in four (23.2%) respondents were unsure of whether driving under the influence of marijuana is always illegal in Florida. (University of Florida, Florida Survey Research Center, 2018)

### DRUG-IMPAIRED

DRIVING IS DEADLY In 2016, drug-impaired drivers caused 934 crashes, killing 440 people, including themselves, their passengers, and others on the road. (DHSMV data)

#### THE FIVE SIGNS OF IMPAIRMENT

- Drivers under the influence of marijuana can experience: A slowed reaction time;
   Limited short-term memory functions;
   Decreased hand-eye coordination;
   Weakened concentration; and
- 5. Difficulty perceiving time and distance. FLORIDA'S MARIJUANA-

#### IMPAIRMENT LAW

- Unlike alcohol, there is no specific impairment limit with marijuana. Marijuana affects everyone differently and can remain in a person's system much longer than remain i alcohol.
- The Florida Highway Patrol and law enforcement officers statewide are trained to spot signs of impaired driving, and are constantly monitoring roadways to keep everyone safe.

FLORIDĂ 🛞

### **DRIVE BAKED**, GET BUSTED.

### CONSEQUENCES OF DRIVING IMPAIRED When you're under the influence of marijuana, do not get behind the wheel. Consequences of driving high include, but are not limited to:

- Hurting yourself;
  Hurting others on the road; and
  Getting charged with a DUI, which includes expensive fines, license revocation and jail time.

#### Always be safe and accountable behind the wheel

Aways use same and accountaine communic we wreter Driving impairing but sys and everyone elle on the road at risk. Never drive impaired. There are many drugs that can affect a person's ability to safely operate a vehicle, includen marijuna. Thy our actuiking medication, check the label for warnings prior to driving. If you are not sure if it is safe to take the drug and drive, ask a doctor or pharmacist about any side effects. (DRIV) Official Driver Instances

ARRIVE ALIVE, NEVER DRIVE IMPAIRED.

FLORIDĂ 🛞

# DRIVE BAKED, GET BUSTED.

Florida Department of Highway Safety and Motor Vehicles





# Florida Department of Highway Safety and Motor Vehicles











# **Never Drive Impaired**

The department created customized creative deliverables, featuring the NEVER DRIVE IMPAIRED message to ensure relevant and compelling campaign materials and messaging moving forward. Impaired driving is dangerous and can have life altering consequences. Florida Highway Patrol and law enforcement officers are constantly looking to take drugged drivers off of Florida's roadways. Deliverables included in this iteration of creative are as follows:





OUT OF HOME





For the Safety of Everyone on the Road.

DriveBakedGetBusted.org

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### **DIGITAL BANNER ADS**





FLORIDĂ 岡



## NEVER DRIVE IMPAIRED For the Safety of Everyone on the Road.

#### ORGANIC SOCIAL MEDIA



Illegal drugs and controlled substances affect a person's reflexes, judgement and alertness along with many other dangerous side effects, making them unable to react in even simple situations. Never drive impaired.

JGGESTED HASHTAGS: #TRAVELSAFEFL NEVERDRIVEIMPAIRED #ARRIVEALIVEFL #STAYSAFE ARRIVEALIVE #DRIVESOBER #STAYSAFEFL



The Florida Highway Patrol and law enforcement State Troopers statewide are trained to spot the signs of impaired driving.

SUGGESTED HASHTAGS: #TRAVELSAFEFL #NEVERDRIVEIMPAIRED #ARRIVEALIVEFL #STAYSAFE



### STEP BY STEP VIDEO

VISUAL	SOUND
-Open on a NEIGHBORHOOD (NIGHT). The trooper's vehicle rolls into the frame and PARKS in front of a HOUSE.	
-Cut to INT. TROOPER'S CAR. The TROOPER takes a breath. -Quick cut to footage of a car zooming by (NIGHT). -Cut to trooper's BOOTS stepping out of the car and onto the asphall. He takes his first few steps towards the HOUSE.	SFX: Car zooms by, followed by sounds of squealing tires off screen. ANNCR: Drugs affect your ability to drive safely Which is why we're constantly looking to take drugged drivers off of Florida's roadways.
-Cut to the trooper walking slowly up the driveway. -Quick cut to the crash scene. -Cut to the TROOPER taking his last step up to the door. -We see the door in front of him slowly crack open but we do not see anyone on the other side. -Cut to a shet of the TROOPER'S FACE (from the POW of the family member) as he pauses for a moment. He then slowly REMOVES IN SIAT and looks into the camera with remores. LOGO and "Never Drive Impaired" SUPER.	Impaired driving is extremely dangerous and has life altering consequences. SFX Crush scene-related. It doesn't matter what type of drug you've taken Because at the end of the day, it's my duty to make this walk And tell a family that a drug-impaired driver has killed someone they love. Never drive impaired.





VISUAL	SOUND
-Open on a NEIGHBORHOOD (NIGHT). The trooper's vehicle rolls into the frame and PARKS in front of a HOUSE.	
-Cut to INT. TROOPER'S CAR. The TROOPER takes a breath.	SFX: Car zooms by, followed by sounds of squealing tires off screen. ANNCR:
-Quick cut to footage of a car zooming by (NIGHT).	ANNER: Las drogas afectan tu habilidad al manejar Drugs affect your ability to drive
-Cut to trooper's BOOTS stepping out of the car and onto the asphalt. He takes his first few steps towards the HOUSE.	Por eso, constantemente tratamos de sacar de las carreteras de la Florida a los conductores
-Cut to the trooper walking slowly up the driveway.	drogados. Which is why we're constantly looking to take drugged drivers off of Florida's roadways.
-Quick cut to the crash scene.	
-Cut to the TROOPER taking his last step up to the door. -We see the door in front of him slowly crack open but we do not see anyone on the other side.	Manejar drogado es extremadamente peligroso y las consecuencias pueden cambiar tu vida. Impaired driving is extremely dangerous and the consequences can change your life.
but we do not see anyone on the other side.	SFX: Crash scene-related.
-Cut to a shot of the TROOPER'S FACE (from the POV of the family member) as he pauses for a moment. He then slowly REMOVES HIS HAT and looks into the camera with remorse.	No importa que tipo de droga hayas tomado It doesn't matter what type of drug you've taken
LOGO and "Nunca Manejes Drogado / Never	Al final del día, es mi obligación informarle a la familia que un conductor drogado ha matado a
Drive Impaired" SUPER.	su ser querido.
	At the end of the day, it's my duty to inform to the family that a drug-impaired driver has killed someone they love.
	Nunca manejes drogado. Never drive impaired.
	nere arre inparea.





### BROCHURE



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GETTING CHARGED WITH A DU

IRTING OTHER On the road

### RACK CARD ENGLISH AND SPANISH VERSIONS



### FLYER ENGLISH AND SPANISH VERSIONS





Attachment B: University of Florida, Florida Survey Research Center, Survey I FLORIDA DEPARTMENT OF HIGHWAY SAFETY & MOTOR VEHICLES: IMPAIRED DRIVING SURVEY RESULTS



2018

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# Introduction

Researchers at the Florida Survey Research Center at the University of Florida (FSRC) worked with the Florida Department of Highway Safety and Motor Vehicles (DHSMV) to conduct a survey of citizens in Florida about their awareness of and opinions about impaired driving. The survey collected information about Florida residents' general awareness of issues related to impaired driving, their knowledge and understanding of laws related to impaired driving, and their personal behaviors related to impaired driving, particularly those related to medical marijuana.

The survey targeted residents in Florida who are 18 years of age or older utilizing a listed ABS sample of single-family residences, stratified into five regions (detailed below). Sampled Florida residents were also offered the option to complete the same survey online using a unique password included in the cover letter they were mailed. Of the 693 total responses, 31 (4.5%) completed the survey online.

This report details the responses of the 693 Florida residents who completed surveys by mail and internet with the FSRC.

The survey instrument included a variety of questions about perceptions and knowledge related to medical marijuana and impaired driving. The specific categories of questions are as follows:

- Knowledge & opinions on marijuana laws and use
- Knowledge of legal issues related to marijuana use & driving in Florida
- Perceptions of impaired driving risks
- Knowledge of impaired driving laws in Florida
- Knowledge of impaired driving risks from marijuana
- Perceptions of effectiveness of current laws & penalties related to impaired driving in Florida
- Behaviors related to impaired driving
- Demographic questions

The results of this study provide the Florida DHSMV with a substantial amount of information about Florida residents' perceptions of and behaviors related to impaired driving.

# Format of the Report

This report is divided into several sections that first present background on the research process and then present the results of the completed surveys. The sections that follow provide the detailed results, including comprehensive information on the findings with tables and figures (where appropriate) summarizing responses to each question. For survey results, please note that each Table or Figure indicates the total number of respondents who answered the question and that figures and tables are labeled to correspond to survey questions. In addition to data for the entire sample of Floridians, data are presented by region for comparison.

# Procedure & Methodology

The surveys were conducted by mail and internet from the survey facilities of the FSRC at the University of Florida in Gainesville, Florida. The population under study in the survey was residents of the state of Florida who were 18 years of age or older at the time of the survey.

# Regions

The sampling frame for the state of Florida was divided into five regions, detailed below:

- 1. **Panhandle** (To include Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Washington, Bay, Jackson, Calhoun, Gulf, Gadsden, Liberty, Franklin, Leon, Wakulla, Jefferson, Madison and Taylor counties);
- 2. **Northeast** (To include Hamilton, Suwanee, Lafayette, Dixie, Columbia, Gilchrist, Levy, Alachua, Marion, Baker, Union, Bradford, Clay, Putnam, Nassau, Duval, St. Johns and Flagler counties);
- 3. **East-Central** (Volusia, Lake, Seminole, Orange, Osceola, Brevard, Indian River, Okeechobee, St. Lucie and Martin counties)
- 4. **West-Central** (To include Citrus, Hernando, Pasco, Sumter, Pinellas, Hillsborough, Polk, Manatee, Sarasota, Hardee, Desoto, Highlands, Charlotte and Glades counties); and
- 5. South Florida (Lee, Hendry, Collier, Monroe, Miami-Dade, Broward and Palm Beach counties).

# Implementation

A total of 10,000 survey packets were mailed to potential respondents (2,000 in each region) by the UF Mailing and Printing Office.

A total of 693 surveys were completed between Januay 11, 2018, and March 9, 2018. Completions by region appear below:

Region	Total
Panhandle	143
Northeast	160
East-Central	133
West-Central	157
South	99
(unknown)	1

## Sampling

ABS (address-based sampling) is sampling from address frames that are typically based, in part, on files compiled by the US Postal Service. As the *American Association for Public Opinion Research* notes, "Quite simply, the address lists available today are the best frames available for national U.S. household surveys."<sup>1</sup> The ABS sample for this survey of households in Florida was randomly drawn by the commercial sampling firm Genesys, and included addresses listed in the ABS frame for counties designated in the region.

The completed sample size for this survey report is 693 completed surveys. Based on the number of households in Florida (7,393,262) and the population of the state age 18 and older  $(16,514,723)^2$ , a sample of 693 completions will provide a margin of error of +/- 4% at a 95% confidence level. This means that 95 percent of the time the true responses for the overall sample will be four percentage points above or below the response from the survey. (For example, if 75% of the respondents indicate

<sup>&</sup>lt;sup>1</sup> <u>AAPOR Report: Address-Based Sampling</u>, January 7, 2016 (accessed March 9, 2018)

<sup>&</sup>lt;sup>2</sup> US Census Bureau: State Quick Facts, ACS 2017

that their favorite color is blue, the true percentage of individuals whose favorite color is blue will be between 71% and 79%.)

## Mail Survey Procedures

The Florida Survey Research Center makes substantial efforts to improve response rates and reduce error from non-responses when conducting mail surveys. Non-response error may result in a bias because those individuals who either refuse to participate or cannot be reached to participate may be systematically different from those individuals who do complete the survey.

Our efforts to improve response rates and reduce non-response include the following<sup>3</sup>:

- Preparation of a packet containing a cover letter, the questionnaire (including detailed instructions explaining how to answer and return the questionnaire), and a postage-paid envelope to return the survey;
- Mailing the survey packet in a business envelope rather than a flat mail-out (to avoid confusion with advertisements and "junk" mail);
- Mailing the survey packet in a smaller business envelope to make the survey packet appear less burdensome (suggesting less of a time commitment on the part of the respondent);
- Using an outer mailing envelope that appears professional and is legitimized by official University of Florida logos, avoiding gimmicks such as envelopes in unusual shapes, sizes, and colors that may discourage respondent participation;
- Every mail survey is accompanied by a cover letter which serves as a precise, one-page introduction to the questionnaire and is legitimized by the use of official University of Florida letterhead and Institutional Review Board information and approval, and personalized with individualized salutations, dates, and signatures;
- The questionnaire is designed to be clear, concise, and esthetically pleasing to encourage respondent participation and is constructed as a four-page booklet, a design proven promote higher response rates;
- The questionnaire is organized using different sections to separate topics in an attractive and logical order. Detailed instructions are provided. Questions are adequately spaced, rather than overcrowded, with plenty of white space in between. Simple fonts are used rather than decorative lettering, and the layout and styling format remain cohesive throughout the entire questionnaire. All questions, and pages, are clearly numbered. Questions are ordered in a logical manner within groupings of similar topics. Transition statements and visual cues signal a change in topic both verbally and visually.

## Pretest

Pretesting is used to identify any problems with questionnaire design, including question wording, transitions between sections of the survey, and clarity of language and concepts. Following initial construction of the survey instrument, FSRC researchers critically read each of the questions and revise as needed. After this first round of revisions, the questionnaire is shared with the client, colleagues, and

<sup>&</sup>lt;sup>3</sup> See Dillman, Don. 2000. *Mail and Internet Surveys: The Tailored Design Method*. New York, NY: John Wiley & Sons, Inc. and Gideon, Lior. 2012. *Handbook of Survey Methodology for the Social Sciences*. New York, NY: Springer.

other appropriate audiences. This feedback is used to determine how long the questionnaire will take respondents to complete, as well as the clarity of the questionnaire.

## Internet Survey Procedures

The Florida Survey Research Center makes substantial efforts to improve response rates and reduce error from non-responses when conducting internet surveys. Non-response error may result in a bias because those individuals who either refuse to participate or cannot be reached to participate may be systematically different from those individuals who do complete the survey.

Our efforts to improve response rates and reduce non-response include the following<sup>4</sup>:

- Introducing the questionnaire with an introductory statement on the welcome-screen that emphasizes ease of responding and provides clear instructions on how to take necessary computer actions to complete the questionnaire;
- Providing a unique user name and password for each potential respondent that limits access to only those in the sample and restricts completion to one survey per user;
- Presenting questions in a conventional format similar to paper surveys using a design (question wording, question order, question grouping, etc.) that promotes participation and full response to all questions;
- Allowing respondents the option to stop the survey, save their responses, and return to complete it at a later time;

## Pretest

Pretesting is used to identify any problems with questionnaire design, including question wording, transitions between sections of the survey, and clarity of language and concepts. Following construction and approval of the survey instrument, the survey is coded and loaded into the FSRC Internet Survey system. The FSRC pretesting process begins by repeated testing of the programming language to insure that the questionnaire is working properly and that all responses are properly coded. Revisions are made as needed, and implementation begins.

## Analysis

Returned mail surveys are opened, reviewed by a supervisor for accuracy and completeness, coded appropriately, and then data reduced into an Excel file. Online survey data were downloaded from the FSRC secure servers, and reviewed by a supervisor for accuracy. These two files were then merged to form an overall database of responses to the survey. Since unique identifiers were assigned to each respondent, survey responses were checked to ensure that no participant replied more than once (by mail and online).

Data were entered and downloaded at regular intervals and analyzed. Each question option and branching set was checked to be certain that everything was working correctly and that accurate data were being recorded. At the conclusion of data collection, the overall dataset was analyzed by FSRC

<sup>&</sup>lt;sup>4</sup> See Dillman, Don. 2000. *Mail and Internet Surveys: The Tailored Design Method*. New York, NY: John Wiley & Sons, Inc. and Gideon, Lior. 2012. *Handbook of Survey Methodology for the Social Sciences*. New York, NY: Springer.

researchers using the SPSS analysis program. The detailed results of this analysis are presented in the remainder of this report.

# **Executive Summary**

# Background

Overall, three in five (61.4%) respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use in Florida. Also about one in ten (10.9%) respondents said they are "very knowledgeable," one in four (25.1%) said that they are "not at all knowledgeable" about legal issues related to marijuana use in Florida.

Overall, about two in five (37.8%) respondents correctly identified "Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions" as legal in the state of Florida, and two in three (66.5%) correctly identified "medical marijuana, prescribed by a licensed doctor for approved medical conditions as legal in the state of Florida. Only about three percent of respondents erroneously identify "recreational marijuana, for adults 21 and older" as legal in the state of Florida, while nearly one in ten (8.8%) erroneously said that none of the practices were legal in Florida. About one in eight (13.6%) respondents were unsure or preferred not to answer.

# Impaired Driving

Level of Knowledge: Legal Issues related to Marijuana Use and Driving in Florida

Overall, nearly half (48.5%) of the respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use and driving in Florida. Also about one in ten (9.7%) respondents said they are "very knowledgeable," more than one in three (36.5%) said that they are "not at all knowledgeable" about legal issues related to marijuana use and driving in Florida.

## Perceptions of Problematic Impaired Driving Scenarios in Florida

About seven in ten (71.2%) respondents indicated that drinking and driving is "a major problem" in Florida. Overall, nearly nine in ten (88.5%) respondents rated drinking and driving on the problematic side of the scale, as either a "4" or a "5," while only about one percent said it was "not a problem."

About one in four (24.4%) respondents indicated that using medical marijuana and driving is "a major problem" in Florida. Overall, nearly two in five (37.2%) respondents rated using medical marijuana and driving on the problematic side of the scale, as either a "4" or a "5," while about one in eight (13.0%) said it was "not a problem." More than one in five (22.7%) respondents were unsure of how problematic using medical marijuana and driving is in Florida.

About one in three (32.2%) respondents indicated that using prescription medications and driving is "a major problem" in Florida. Overall, more than half (54.7%) of the respondents rated using prescription medications and driving on the problematic side of the scale, as either a "4" or a "5," while about four percent said it was "not a problem."

About one in five (17.5%) respondents indicated that using over the counter medications and driving is "a major problem" in Florida. Overall, one in three (33.9%) respondents rated using over the counter medications and driving on the problematic side of the scale, as either a "4" or a "5," while about one in eight (13.9%) said it was "not a problem." One in ten (10.7%) respondents were unsure of how problematic using over the counter medications and driving is in Florida.

Three in five (62.4%) respondents indicated that using illegal drugs and driving is "a major problem" in Florida. Overall, nearly four in five (78.8%) respondents rated using illegal drugs and driving on the problematic side of the scale, as either a "4" or a "5," while only about two percent said it was "not a problem."

Estimated Percentage of Nighttime, Weekend Drivers in Florida with Marijuana in Their Systems Overall, two in five (39.3%) respondents estimated that 15% or more of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and one in five (20.4%) estimated the percentage to be between 10% up to 15%. One in six (16.8%) respondents estimated that between 5% up to 10% of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and about five percent of respondents estimated the percentage at "less than 5%." More than one in six (17.4%) respondents were unsure of what percentage of nighttime, weekend drivers in Florida had marijuana in their systems in 2017.

# More Likely to Cause Impaired Driving in Florida: Alcohol or Marijuana

Overall, half (53.3%) of the respondents indicated that they think alcohol is more likely to cause impaired driving than marijuana is in Florida. More than two in five (43.7%) respondents indicated that both alcohol and marijuana are equally likely to cause impaired driving in Florida. Just one percent of respondents think marijuana is more likely than alcohol to cause impaired driving in Florida, and two percent either are not sure or preferred not to answer the question.

## Blood-THC Limit to Drive in Florida

Nearly two in four (37.7%) respondents correctly indicated that there is not a blood-THC limit to drive in Florida, while about one in ten (7.8%) erroneously indicated that there is such a limit. Importantly, more than half (54.4%) of the respondents were not sure (or preferred not to answer) about blood-THC levels in Florida.

# Knowledge of Impaired Driving Laws in Florida

Overall, about two in three (65.7%) respondents correctly said it is true that driving under the influence of marijuana is always illegal in Florida. Nearly one in four (23.2%) respondents were unsure of whether driving under the influence of marijuana is always illegal in Florida.

One in four (25.0%) respondents erroneously said that it is true that driving under the influence of marijuana is not illegal in the state of Florida for those with a valid Medical Marijuana Registry Card, while two in five (40.0%) correctly said this is false. One in three (35.0%) respondents were unsure of whether it is true or false that driving under the influence of marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card.

Nearly half (47.5%) of the respondents correctly said that it is true that driving under the influence of prescription drugs, like pain killers, is always illegal in the state of Florida, while about one in three (32.4%) erroneously said this is false. One in five (20.1%) respondents were unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is always illegal in Florida.

Nearly one in three (29.1%) respondents erroneously said that it is true that driving under the influence of prescription drugs, like pain killers, is not illegal in the state of Florida for those with a valid prescription, while about half (49.2%) correctly said this is false. One in five (21.8%) respondents were

unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is not illegal in Florida for those with a valid prescription.

## Unique Risks to Driving a Motor Vehicle from Marijuana Use

Three in four (74.7%) respondents said that marijuana poses unique risks to driving a motor vehicle.

Of the respondents saying that marijuana poses unique risks to driving a motor vehicle, four in five or more indicated that "slowed reaction time" (92.3%), "difficulty maintaining attention" (81.8%), and "impaired coordination" (80.2%) were among these risks. More than half (56.2%) of these respondents noted "problems with lane position" as a risk.

## Wait Time before Driving a Motor Vehicle

More than two in three (36.4%) respondents think someone should wait for one up to six hours after drinking alcohol before driving a motor vehicle, and a similar number (33.6%) think someone should wait six up to 12 hours. About one in eight (13.6%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after drinking alcohol, and about one in ten (8.9%) think the wait should be 24 hours or more.

More than one in four (28.4%) respondents think someone should wait for one up to six hours after using medical marijuana before driving a motor vehicle, and one in five (19.1%) think someone should wait six up to 12 hours. About one in ten (8.1%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using medical marijuana, and a similar number (7.1%) think the wait should be 24 hours or more. Notably, one in four (25.3%) respondents are not sure how long someone should wait before operating a motor vehicle after using medical marijuana.

About one in four (23.3%) respondents think someone should wait for one up to six hours after using recreational marijuana before driving a motor vehicle, and one in five (22.1%) think someone should wait six up to 12 hours. One in ten (10.2%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using recreational marijuana, and a similar number (12.7%) think the wait should be 24 hours or more. Notably, one in five (22.1%) respondents are not sure how long someone should wait before operating a motor vehicle after using recreational marijuana.

About one in ten (9.0%) respondents think someone should wait for one up to six hours after using over the counter sleeping pills before driving a motor vehicle, and nearly two in five (37.4%) think someone should wait six up to 12 hours. One in four (25.1%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using over the counter sleeping pills, while about one in six (15.7%) think the wait should be 24 hours or more.

Fewer than one in ten (5.8%) respondents think someone should wait for one up to six hours after using prescription sleeping pills before driving a motor vehicle, and one in three (34.8%) think someone should wait six up to 12 hours. One in four (27.6%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using prescription sleeping pills, while one in five (20.4%) think the wait should be 24 hours or more.

## Perception of Impaired Drivers Stopped by Police

Overall, of those who provided an estimate, the average response was that 10.11 percent of drivers impaired by marijuana get stopped by the police in Florida. Notably, more than half (54.8%) of respondents indicated that they were not sure what percentage of drivers impaired by marijuana are stopped by the police.

## Effectiveness of Current Laws & Penalties for Impaired Driving

Only six percent of respondents indicated that current laws and penalties are "very effective" at reducing impaired driving in Florida. Overall, about one in five (21.1%) respondents rated current laws and penalties on the effective side of the scale, as either a "4" or a "5," while about one in three (32.2%) rated them on the ineffective side of the scale, as either a "2" or a "1."

## Avoided Driving Due to Impairment

About seven in ten (71.1%) respondents said they have avoided driving a motor vehicle because they felt too impaired to drive safely, while about one in four (26.2%) said they have not.

About three in five (61.2%) respondents indicated that drinking too much alcohol has prevented them from driving a motor vehicle when they felt impaired. About one in four respondents said that either taking prescription drugs (24.8%), being worried about being stopped by the police (23.2%), or being worried about having an accident (28.6%) has prevented them from driving when they felt impaired.

## Ever Used Marijuana

More than two in five (44.6%) respondents said they have used marijuana, while about half (53.2%) said they have not.

## Ever Driven a Vehicle in Certain Situations of Impairment

Overall, about two in three (66.3%) respondents indicated that they have driven a motor vehicle after drinking alcohol, while three in ten (30.0%) said they have not.

A lower percentage of respondents in the East-Central region (60.2%) said that they have driven a motor vehicle after drinking alcohol than did those in other regions.

Overall, about one in four (27.7%) respondents indicated that they have driven a motor vehicle after using marijuana, while more than two in three (68.8%) said they have not.

Overall, about half (48.2%) of the respondents indicated that they have driven a motor vehicle after taking prescription medication, while a similar number (46.7%) said they have not.

# Results

# Background

The first section of the survey asked two background questions about respondents' general knowledge of marijuana use in Florida.

## Level of Knowledge: Legal Issues related to Marijuana Use in Florida

The first question asked: "How knowledgeable would you say you are about legal issues related to marijuana use in Florida?" Possible responses were: very knowledgeable, somewhat knowledgeable, and not at all knowledgeable. The responses appear for the overall sample in Figure 1, and the responses by region appear in Figure 1R.



Overall, three in five (61.4%) respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use in Florida. Also about one in ten (10.9%) respondents said they are "very knowledgeable," one in four (25.1%) said that they are "not at all knowledgeable" about legal issues related to marijuana use in Florida.



A higher percentage of respondents in the Northeast region (15.1%) said they were "very knowledgeable" about legal issues related to marijuana use in Florida than did those in other regions. A higher percentage of respondents in the South region (32.7%) said they were "not at all knowledgeable" about legal issues related to marijuana use in Florida than did those in other regions.

## Knowledge of Legal Practices related to Marijuana Use in Florida

The next question asked: "To the best of your knowledge, which of the following is/are legal in the state of Florida?" Respondents were provided with the following practices, from which they could choose multiple responses: Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions; Medical marijuana, prescribed by a licensed doctor for approved medical conditions; Recreational marijuana, for adults age 21 and older; None of the above. The responses appear for the overall sample in Figure 2, and the responses by region appear in Figure 2R.



Overall, about two in five (37.8%) respondents correctly identified "Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions" as legal in the state of Florida, and two in three (66.5%) correctly identified "medical marijuana, prescribed by a licensed doctor for approved medical conditions as legal in the state of Florida.

Only about three percent of respondents erroneously identify "recreational marijuana, for adults 21 and older" as legal in the state of Florida, while nearly one in ten (8.8%) erroneously said that none of the practices were legal in Florida.

About one in eight (13.6%) respondents were unsure or preferred not to answer.



A higher percentage of respondents in the Panhandle region (46.2%) correctly identified "Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions" as legal in the state of Florida than did those in other regions. Only about one in four (26.3%) in the South region did so.

About two in three respondents in all regions correctly identified "medical marijuana, prescribed by a licensed doctor for approved medical conditions as legal in the state of Florida – residents in the West-Central region (63.3%) were least likely to do so.

About one in ten respondents in the South region (12.1%) and the Panhandle region (11.2%) erroneously said none of the practices were legal in Florida – this was higher than respondents in other regions.
#### Impaired Driving

The next section of the survey asked a series of questions about impaired driving in Florida.

#### Level of Knowledge: Legal Issues related to Marijuana Use and Driving in Florida

The first question in this section asked: "How knowledgeable would you say you are about legal issues related to marijuana use <u>and driving</u> in Florida?" Possible responses were: very knowledgeable, somewhat knowledgeable, and not at all knowledgeable. The responses appear for the overall sample in Figure 3, and the responses by region appear in Figure 3R.



Overall, nearly half (48.5%) of the respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use and driving in Florida. Also about one in ten (9.7%) respondents said they are "very knowledgeable," more than one in three (36.5%) said that they are "not at all knowledgeable" about legal issues related to marijuana use and driving in Florida.

About five percent of respondents were unsure or preferred not to answer.



A higher percentage of respondents in the Panhandle region (11.4%) and Northeast region (11.3%) said they were "very knowledgeable" about legal issues related to marijuana use and driving in Florida than did those in other regions. A lower percentage of those in the Northeast (40.9%) said they were "somewhat knowledgeable" about legal issues related to marijuana use and driving in Florida than did those in other regions. A higher percentage of respondents in the Northeast (40.3%) and South region (42.4%) said they were "not at all knowledgeable" about legal issues related to marijuana use and driving in Florida than did those in other regions.

#### Perceptions of Problematic Impaired Driving Scenarios in Florida

Next, respondents were asked to evaluate a series of impaired driving scenarios. They were asked to rate each on a scale from 1 to 5, where is "not a problem at all" and 5 is "a major problem." The responses appear for the overall sample in Figures 4A - 4E, and the responses by region appear in Figures 4AR - 4ER.



About seven in ten (71.2%) respondents indicated that drinking and driving is "a major problem" in Florida. Overall, nearly nine in ten (88.5%) respondents rated drinking and driving on the problematic side of the scale, as either a "4" or a "5," while only about one percent said it was "not a problem."



A higher percentage of respondents in the South region (73.7%) said drinking and driving is a major problem in Florida than did those in other regions.



Using Medical Marijuana and Driving

About one in four (24.4%) respondents indicated that using medical marijuana and driving is "a major problem" in Florida. Overall, nearly two in five (37.2%) respondents rated using medical marijuana and driving on the problematic side of the scale, as either a "4" or a "5," while about one in eight (13.0%) said it was "not a problem."

More than one in five (22.7%) respondents were unsure of how problematic using medical marijuana and driving is in Florida.



Nearly three in ten respondents in the Northeast region (28.5%) said using medical marijuana and driving is a major problem in Florida, and one in four respondents in the East-Central region (25.8%), West-Central region (24.7%), and South region (25.3%) did so. About one in six respondents in the Panhandle region (16.4%) said using medical marijuana and driving is a not a problem in Florida, higher than those in other regions.



Using Prescription Medications and Driving

About one in three (32.2%) respondents indicated that using prescription medications and driving is "a major problem" in Florida. Overall, more than half (54.7%) of the respondents rated using prescription medications and driving on the problematic side of the scale, as either a "4" or a "5," while about four percent said it was "not a problem."



About one in three respondents in the Northeast region (34.2%), East-Central region (35.1%), and West-Central region (34.2%) said using prescription medications and driving is a major problem in Florida, higher than those in other regions. About one in four respondents in the Panhandle region (26.8%) and South region (29.8%) said using prescription medications and driving is a major problem in Florida, lower than those in other regions.



Using Over the Counter Medications and Driving

About one in five (17.5%) respondents indicated that using over the counter medications and driving is "a major problem" in Florida. Overall, one in three (33.9%) respondents rated using over the counter medications and driving on the problematic side of the scale, as either a "4" or a "5," while about one in eight (13.9%) said it was "not a problem."

One in ten (10.7%) respondents were unsure of how problematic using over the counter medications and driving is in Florida.



Nearly one in four respondents in the East-Central region (23.5%) said using over the counter medications and driving is a major problem in Florida, higher than those in other regions.



Using Illegal Drugs and Driving

Three in five (62.4%) respondents indicated that using illegal drugs and driving is "a major problem" in Florida. Overall, nearly four in five (78.8%) respondents rated using illegal drugs and driving on the

problematic side of the scale, as either a "4" or a "5," while only about two percent said it was "not a problem."



About two in three respondents in the East-Central region (66.2%) said using illegal drugs and driving is a major problem in Florida, higher than those in other regions.



Overall, respondents were most likely say drinking and driving is "a major problem" in Florida.

Estimated Percentage of Nighttime, Weekend Drivers in Florida with Marijuana in Their Systems The next question in this series asked: "If you had to guess, about what percentage of nighttime, weekend drivers in Florida do you think had marijuana in their systems in 2017?" Possible responses were: less than 5%, 5% up to 10%, 10% up to 15%, and 15% or more. The responses appear for the overall sample in Figure 5, and the responses by region appear in Figure 5R.



Overall, two in five (39.3%) respondents estimated that 15% or more of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and one in five (20.4%) estimated the percentage to be between 10% up to 15%. One in six (16.8%) respondents estimated that between 5% up to 10% of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and about five percent of respondents estimated the percentage at "less than 5%."

More than one in six (17.4%) respondents were unsure of what percentage of nighttime, weekend drivers in Florida had marijuana in their systems in 2017.



A higher percentage of respondents in the Northeast region (43.7%) guessed that "15% or more" of nighttime, weekend drivers in Florida had marijuana in their systems in 2017 than did those in other regions. A higher percentage of respondents in the Northeast region (7.0%) guessed that "less than 5%" of nighttime, weekend drivers in Florida had marijuana in their systems in 2017 than did those in other regions.

#### More Likely to Cause Impaired Driving in Florida: Alcohol or Marijuana

The next question in this series asked: "Which do you think is more likely to cause impaired driving in Florida, alcohol or marijuana?" The responses appear for the overall sample in Figure 6, and the responses by region appear in Figure 6R.



Overall, half (53.3%) of the respondents indicated that they think alcohol is more likely to cause impaired driving than marijuana is in Florida. More than two in five (43.7%) respondents indicated that both alcohol and marijuana are equally likely to cause impaired driving in Florida. Just one percent of respondents think marijuana is more likely than alcohol to cause impaired driving in Florida, and two percent either are not sure or preferred not to answer the question.



A lower percentage of respondents in the South region (45.5%) said that alcohol was more likely to cause impaired driving in Florida than marijuana than did those in other regions. A higher percentage of respondents in the South region (49.5%) said that both alcohol and marijuana were equally likely to cause impairment than did those in other regions.

#### Blood-THC Limit to Drive in Florida

The next question in this series asked: "The active ingredient in marijuana is THC. To the best of your knowledge, is there a blood-THC limit to drive in Florida?" The responses appear for the overall sample in Figure 7, and the responses by region appear in Figure 7R.



Nearly two in four (37.7%) respondents correctly indicated that there is not a blood-THC limit to drive in Florida, while about one in ten (7.8%) erroneously indicated that there is such a limit. Importantly, more than half (54.4%) of the respondents were not sure (or preferred not to answer) about blood-THC levels in Florida.



A higher percentage of respondents in the East-Central region (10.6%) erroneously said that there is a blood-THC limit to drive in Florida than did those in other regions. Those in the South region (62.2%) were most likely to say that they either did not know if there is a blood-THC limit to drive in Florida or that they preferred not to answer the question.

#### Knowledge of Impaired Driving Laws in Florida

Next, respondents were asked to evaluate a series of statements about impaired driving in Florida as either true or false. The responses appear for the overall sample in Figures 8A – 8D, and the responses by region appear in Figures 8AR – 8DR.



Driving Under the Influence of Marijuana is Always Illegal in Florida

Overall, about two in three (65.7%) respondents correctly said it is true that driving under the influence of marijuana is always illegal in Florida. Nearly one in four (23.2%) respondents were unsure of whether driving under the influence of marijuana is always illegal in Florida.



A lower percentage of respondents in the West-Central region (60.5%) correctly said it is true that driving under the influence of marijuana is always illegal in Florida than did those in other regions.

Driving Under the Influence of Marijuana is Not Illegal in Florida for Those with a Valid Medical Marijuana Registry Card



One in four (25.0%) respondents erroneously said that it is true that driving under the influence of marijuana is not illegal in the state of Florida for those with a valid Medical Marijuana Registry Card, while two in five (40.0%) correctly said this is false. One in three (35.0%) respondents were unsure of

whether it is true or false that driving under the influence of marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card.



A higher percentage of respondents in the Panhandle region (44.4%) correctly said it is false that driving under the influence of marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card than did those in other regions.



Driving Under the Influence of Prescription Drugs, Like Pain Killers, is Always Illegal in Florida

Nearly half (47.5%) of the respondents correctly said that it is true that driving under the influence of prescription drugs, like pain killers, is always illegal in the state of Florida, while about one in three (32.4%) erroneously said this is false. One in five (20.1%) respondents were unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is always illegal in Florida.



A higher percentage of respondents in the Panhandle region (52.1%) and Northeast region (53.2%) correctly said it is true that driving under the influence of prescription drugs, like pain killers, is always illegal in Florida than did those in other regions. A higher percentage of those in the South region (38.9%) erroneously said that is false that driving under the influence of prescription drugs, like pain killers, is always illegal in Florida that did those in other regions.





Nearly one in three (29.1%) respondents erroneously said that it is true that driving under the influence of prescription drugs, like pain killers, is not illegal in the state of Florida for those with a valid prescription, while about half (49.2%) correctly said this is false. One in five (21.8%) respondents were unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is not illegal in Florida for those with a valid prescription.



A higher percentage of respondents in the Northeast region (57.6%) correctly said it is false that driving under the influence of prescription drugs, like pain killers, is not illegal for those with a valid prescription than did those in other regions. About one in three respondents in the East-Central (33.3%), West-Central (31.8%), and South (32.3%) regions erroneously said it is true that driving under the influence of prescription drugs, like pain killers, is not illegal for those with a valid prescription.



Of the four scenarios presented, respondents were most likely to correctly indicate that driving under the influence of marijuana is always illegal in Florida. Half or fewer of the respondents correctly indicated the legality of the other driving scenarios presented.

#### Any Unique Risks to Driving a Motor Vehicle from Marijuana Use

The next question in this series asked: "To the best of your knowledge, does marijuana use pose any unique risks to driving a motor vehicle?" The responses appear for the overall sample in Figure 9, and the responses by region appear in Figure 9R.



Three in four (74.7%) respondents said that marijuana poses unique risks to driving a motor vehicle.



A higher percentage of respondents in the Northeast region (79.6%) and South region (78.9%) said that marijuana poses unique risks to driving a motor vehicle than did those in other regions. Those in the Panhandle region (19.9%) were most likely to say that they marijuana does not pose any unique risks to driving a motor vehicle.

#### Which Unique Risks to Driving a Motor Vehicle are Posed by Marijuana Use

#### Knowledge of Legal Practices related to Marijuana Use in Florida

Next, those respondents who said that marijuana poses unique risks to driving a motor vehicle (n=494) were asked: "Which of the following risk(s) do you think marijuana use poses for driving a motor vehicle?" Respondents were provided with the following choices, from which they could choose multiple responses: Slowed reaction time; Impaired coordination; Problems with lane position; Difficulty maintaining attention; Other (which they could specify). The responses appear for the overall sample in Figure 9A, and the responses by region appear in Figure 9AR.



Of the respondents saying that marijuana poses unique risks to driving a motor vehicle, four in five or more indicated that "slowed reaction time" (92.3%), "difficulty maintaining attention" (81.8%), and "impaired coordination" (80.2%) were among these risks. More than half (56.2%) of these respondents noted "problems with lane position" as a risk.



#### Wait Time before Driving a Motor Vehicle

Next, respondents were asked "how long do you think someone should wait before driving a motor vehicle after use" for five substances: alcohol, medical marijuana, recreational marijuana, over the counter sleeping pills, and prescription sleeping pills. The potential responses are: less than 1 hour, 1 up to 6 hours, 6 up to 12 hours, 12 up to 24 hours, and 24 hours or more. The responses appear for the overall sample in Figures 10A – 10E, and the responses by region appear in Figures 10AR – 10ER.





More than two in three (36.4%) respondents think someone should wait for one up to six hours after drinking alcohol before driving a motor vehicle, and a similar number (33.6%) think someone should wait six up to 12 hours. About one in eight (13.6%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after drinking alcohol, and about one in ten (8.9%) think the wait should be 24 hours or more.



A higher percentage of respondents in the South region (40.8%) think someone should wait 6 up to 12 hours before driving a motor vehicle after using alcohol than did those in other regions, and a higher percentage of respondents in the West-Central region (18.5%) think someone should wait 12 up to 24 hours before driving a motor vehicle after using alcohol than did those in other regions.



#### Medical Marijuana

More than one in four (28.4%) respondents think someone should wait for one up to six hours after using medical marijuana before driving a motor vehicle, and one in five (19.1%) think someone should wait six up to 12 hours. About one in ten (8.1%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using medical marijuana, and a similar number (7.1%) think the wait should be 24 hours or more. Notably, one in four (25.3%) respondents are not sure how long someone should wait before operating a motor vehicle after using medical marijuana.



A higher percentage of respondents in the Panhandle region (14.5%) and West-Central region (15.2%) think someone should wait less than 1 hour to operate a motor vehicle after using medical marijuana compared to other regions, and a higher percentage of those in the East-Central region (35.4%) think someone should wait 1 up to 6 hours. A higher percentage of respondents in the South region (25.3%) think someone should wait 6 up to 12 hours before driving a motor vehicle after using medical marijuana than do those in other regions.

Recreational Marijuana



About one in four (23.3%) respondents think someone should wait for one up to six hours after using recreational marijuana before driving a motor vehicle, and one in five (22.1%) think someone should wait six up to 12 hours. One in ten (10.2%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using recreational marijuana, and a similar number (12.7%) think the wait should be 24 hours or more. Notably, one in five (22.1%) respondents are not sure how long someone should wait before operating a motor vehicle after using recreational marijuana.



A higher percentage of respondents in the Panhandle region (14.0%) think someone should wait less than 1 hour to operate a motor vehicle after using recreational marijuana compared to other regions, and a higher percentage of those in the East-Central region (28.7%) think someone should wait 1 up to 6 hours. A higher percentage of respondents in the South region (29.0%) think someone should wait 6 up to 12 hours before driving a motor vehicle after using recreational marijuana than do those in other regions.



#### Over the Counter Sleeping Pills

About one in ten (9.0%) respondents think someone should wait for one up to six hours after using over the counter sleeping pills before driving a motor vehicle, and nearly two in five (37.4%) think someone should wait six up to 12 hours. One in four (25.1%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using over the counter sleeping pills, while about one in six (15.7%) think the wait should be 24 hours or more.



A higher percentage of respondents in the South region (44.9%) think someone should wait 6 up to 12 hours before driving a motor vehicle after using over the counter sleeping pills than do those in other regions.



Fewer than one in ten (5.8%) respondents think someone should wait for one up to six hours after using prescription sleeping pills before driving a motor vehicle, and one in three (34.8%) think someone should wait six up to 12 hours. One in four (27.6%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using prescription sleeping pills, while one in five (20.4%) think the wait should be 24 hours or more.

**Prescription Sleeping Pills** 



A higher percentage of respondents in the South region (44.3%) think someone should wait 6 up to 12 hours before driving a motor vehicle after using prescription sleeping pills than do those in other regions. A lower percentage of those in the Northeast region (16.6%) and West-Central region (17.2%) think someone should wait 24 hours or more before operating a motor vehicle after using prescription sleeping pills than do those in other regions.

#### Perception of Impaired Drivers Stopped by Police

The next question asked: "In your opinion. what percentage of drivers impaired by marijuana get stopped by the police in Florida?" The average responses appear in Figure 11. [A full list of all responses is available in Appendix B.]



Overall, of those who provided an estimate, the average response was that 10.11 percent of drivers impaired by marijuana get stopped by the police in Florida. Notably, more than half (54.8%) of respondents indicated that they were not sure what percentage of drivers impaired by marijuana are stopped by the police.

The highest average estimate was given by respondents in the Panhandle region (13.25%) and the lowest average estimate was given by those in the Northeast region (8.18%).

#### Effectiveness of Current Laws & Penalties for Impaired Driving

The next question asked: "Using a scale from 1 to 5, where 1 is "not effective at all" and 5 is "very effective," how effective do you think current laws and penalties are at reducing impaired driving in Florida?" The responses appear for the overall sample in Figure 12, and the responses by region appear in Figure 12R.



Only six percent of respondents indicated that current laws and penalties are "very effective" at reducing impaired driving in Florida. Overall, about one in five (21.1%) respondents rated current laws and penalties on the effective side of the scale, as either a "4" or a "5," while about one in three (32.2%) rated them on the ineffective side of the scale, as either a "2" or a "1."


A higher percentage of respondents in the South region (16.7%) said current laws and penalties are "not at all effective" than did those in other regions, while a higher percentage of those in the Panhandle region (9.9%) said current laws and penalties are "very effective" than did those in other regions.

#### Avoided Driving Due to Impairment

The next question in this series asked: "Have you ever avoided driving a motor vehicle because you felt too impaired to drive safely?" The responses appear for the overall sample in Figure 13, and the responses by region appear in Figure 13R.



About seven in ten (71.1%) respondents said they have avoided driving a motor vehicle because they felt too impaired to drive safely, while about one in four (26.2%) said they have not.



A lower percentage of respondents in the South region (63.9%) said they have avoided driving a motor vehicle because they felt too impaired to drive safely than did those in other regions.

#### Reasons that Prevented Driving Due to Impairment

The next question asked: "Which of the following, if any, have ever prevented you from driving a motor vehicle when you felt impaired?" Respondents were provided with the following choices, from which they could choose multiple responses: Drank too much alcohol; Took recreational drugs; Took prescription drugs; Worried about being stopped by the police; Worried about having an accident; None of these; Other (which they could specify). The responses appear for the overall sample in Figure 14, and the responses by region appear in Figure 14R.



About three in five (61.2%) respondents indicated that drinking too much alcohol has prevented them from driving a motor vehicle when they felt impaired. About one in four respondents said that either taking prescription drugs (24.8%), being worried about being stopped by the police (23.2%), or being worried about having an accident (28.6%) has prevented them from driving when they felt impaired.



#### Ever Used Marijuana

The next question in this series asked: "Keeping in mind that all of your answers in the survey are confidential, have you, yourself, ever used marijuana? The responses appear for the overall sample in Figure 15, and the responses by region appear in Figure 15R.



More than two in five (44.6%) respondents said they have used marijuana, while about half (53.4%) said they have not.



A lower percentage of respondents in the South region (40.4%) said they have used marijuana than did those in other regions.

#### Ever Driven a Vehicle in Certain Situations of Impairment

Finally, respondents were asked to indicate whether or not they have ever driven a motor vehicle under three conditions: after drinking alcohol, after using marijuana, and after taking prescription medication. The responses appear for the overall sample in Figures 16A – 16C, and the responses by region appear in Figures 16AR – 16CR.



After Drinking Alcohol

Overall, about two in three (66.3%) respondents indicated that they have driven a motor vehicle after drinking alcohol, while three in ten (30.0%) said they have not.



A lower percentage of respondents in the East-Central region (61.1%) said that they have driven a motor vehicle after drinking alcohol than did those in other regions.





Overall, about one in four (27.7%) respondents indicated that they have driven a motor vehicle after using marijuana, while more than two in three (68.8%) said they have not.



A lower percentage of respondents in the South region (22.3%) said that they have driven a motor vehicle after using marijuana than did those in other regions.



After Taking Prescription Medication

Overall, about half (48.2%) of the respondents indicated that they have driven a motor vehicle after taking prescription medication, while a similar number (46.7%) said they have not.



A higher percentage of respondents in the Panhandle region (50.7%) said that they have driven a motor vehicle after taking prescription medication than did those in other regions.

### Demographics

The final section of the survey asked respondents a series of demographic questions.

Gender



























#### Race & Ethnicity by Region

Response	%	%	%	%	%
	PH	NE	EC	WC	S
American Indian or Alaska Native	4.2%	2.5%	2.3%	1.9%	0.0%
Asian	0.7%	0.6%	3.1%	1.3%	0.0%
Black or African American	8.5%	6.3%	4.6%	2.5%	3.0%
Native Hawaiian or Other Pacific Islander	0.0%	0.0%	0.8%	0.6%	0.0%
White	81.0%	90.0%	74.6%	87.9%	78.8%
Spanish/Hispanic/Latino	2.8%	0.6%	9.2%	4.5%	12.1%
Other (please specify)	3.5%	0.0%	5.4%	1.3%	5.1%
Prefer not to answer	4.9%	3.1%	2.3%	3.2%	3.0%

Total % may be greater than 100% as respondents may choose more than one response

Appendix A: Survey Instrument

The Florida Department of Highway Safety and Motor Vehicles and researchers at the University of Florida are interested in learning more about Floridians' awareness of and opinions about impaired driving. Your opinions are important to us and will help us better understand a significant issue facing our state. Please be assured that all responses are confidential – no identifying information will be associated with your survey responses.

We appreciate your time and participation. Please complete this survey by marking the appropriate response or filling in a response in the space provided.

### Background

First, we have some questions about your knowledge of and opinions about marijuana use.

- 1. How knowledgeable would you say you are about legal issues related to marijuana use in Florida?
  - O Very knowledgeable
  - O Somewhat knowledgeable
  - O Not at all knowledgeable
  - O Not sure / Prefer not answer
- 2. To the best of your knowledge, which of the following is/are legal in the state of Florida? [Please mark ALL that apply.]
  - O Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions
  - O Medical marijuana, prescribed by a licensed doctor for approved medical conditions
  - O Recreational marijuana, for adults age 21 and older
  - O None of the above
  - O Not sure / Prefer not answer

### Impaired Driving

Next, we have a few questions about different types of impaired driving.

3. How knowledgeable would you say you are about legal issues related to marijuana use <u>and driving</u> in Florida?

0	Very knowledgeable
0	Somewhat knowledgeable
0	Not at all knowledgeable
0	Not sure / Prefer not answer

4. Using a scale from 1 to 5, where 1 is "not a problem at all" and 5 is "a major problem," how much of a problem would you say each of the following is in Florida?

		1	2	3	4	5	Not sure
Α.	Drinking and driving	0	0	0	0	0	0
В.	Using medical marijuana and driving	0	0	0	0	0	0
С.	Using prescription medications and driving	0	0	0	0	0	0
D.	Using over the counter medications and driving	0	0	0	0	0	0
Ε.	Using illegal drugs and driving	0	0	0	0	0	0

5. If you had to guess, about what percentage of nighttime, weekend drivers in Florida do you think had marijuana in their systems in 2017?

0	Less than 5%	0	5% up to 10%
0	10% up to 15%	0	15% or more
0	Not sure	0	Prefer not to answer

6. Which do you think is more likely to cause impaired driving in Florida, alcohol or marijuana?

0	Alcohol							
0	Marijuana							
0	Both are equally likely to cause impairment							
0	Neither is likely to cause impairment							
0	Not sure / Prefer not answer							

7. The active ingredient in marijuana is THC. To the best of your knowledge, is there a blood-THC limit to drive in Florida?

0	Yes
0	No
0	Not sure / Prefer not answer

8. Please mark each of the following statements about driving in Florida as either true or false.

		True	False	Not sure
Α.	Driving under the influence of marijuana is always illegal in Florida	0	0	0
В.	Driving under the influence of medical marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card	0	0	0
C.	Driving under the influence of prescription drugs, like pain killers, is always illegal in Florida	0	0	0
D.	Driving under the influence of prescription drugs, like pain killers, is not illegal for those with a valid prescription	0	0	0

9. To the best of your knowledge, does marijuana use pose any unique risks to driving a motor vehicle?

-0	Yes
0	No $\rightarrow$ Go to Question 10
0	Not sure / Prefer not answer → Go to Question 10

**IF YES:** Which of the following risk(s) do you think marijuana use poses for driving a motor vehicle? [Please mark ALL that apply.]

0	Slowed reaction time	0	Impaired coordination
0	Problems with lane position	0	Difficulty maintaining attention
0	Other (please describe):		
0	Not sure	0	Prefer not to answer

10. For each of the following, please mark how long you think someone should wait before driving a motor vehicle after use.

		Less		6 up to	12 up	24	
		than 1	1 up to	12	to 24	hours	Not
		hour	6 hours	hours	hours	or more	sure
Α.	Alcohol	0	0	0	0	0	0
В.	Medical marijuana	0	0	0	0	0	0
С.	Recreational marijuana	0	0	0	0	0	0
D.	Over the counter sleeping pills	0	0	0	0	0	0
Ε.	Prescription sleeping pills	0	0	0	0	0	0

11. In your opinion, what percentage of drivers impaired by marijuana get stopped by the police in Florida?

% of drivers:	0	Not sure/Prefer not to answer

12. Using a scale from 1 to 5, where 1 is "not effective at all" and 5 is "very effective," how effective do you think current laws and penalties are at reducing impaired driving in Florida?

0 1 0 2 0 3 0 4 0 5 0 Not sure	-											
	0	1	0	2	0	3	0	4	0	5	0	Not sure

13. Have you ever avoided driving a motor vehicle because you felt too impaired to drive safely?

0	Yes
0	No
0	Not sure / Prefer not answer

14. Which of the following, if any, have ever prevented you from driving a motor vehicle when you felt impaired? [Please mark ALL that apply.]

0	Drank too much alcohol	0	Took recreational drugs
0	Took prescription drugs	0	Worried about being stopped by police
0	Worried about having an accident	0	None of these
0	Other (please describe):		
0	Not sure	0	Prefer not to answer

15. Keeping in mind that all of your answers in the survey are confidential, have you, yourself, ever used marijuana?

0	Yes
0	No
0	Not sure / Prefer not answer

16. Again, keeping in mind that your answers are confidential, please tell us if you have ever driven a motor vehicle:

				Prefer not
	Yes	No	Not sure	to answer
After drinking alcohol	0	0	0	0
After using marijuana	0	0	0	0
After taking prescription medication	0	0	0	0

### Demographics

0

Finally, please answer a few background questions so we know that we've heard from all kinds of people in Florida.

17. What is your gender?	O Female	O Male	0	Prefer not to say
18. In what month and year were you be	orn? Month:	Year	: [	
19. Including yourself, how many people	e currently live in you	r household?		
20. And, how many of these people in y	our household are un	der the age of 18	?	
21. Do you have a valid Florida driver's li	icense?			
O Yes				
O No				

#### 22. What is the highest level of education you have completed?

Not sure / Prefer not answer

0	Less than 12 <sup>th</sup> grade
0	High school graduate (includes GED)
0	Some college, no degree
0	2-year college degree (Associate, Technical, etc.)
0	4-year college degree (Bachelor's)
0	Graduate or professional degree (Master's, Ph.D., M.B.A, etc.)
0	Prefer not to say

23. Do you consider yourself ...? [Please select ALL that apply.]

American Indian or Alaska Native
Asian
Black or African American
Native Hawaiian or Other Pacific Islander
White
Spanish / Hispanic / Latino
Other (please specify):
Prefer not to say

24. What is your 5-digit zip code?

O Prefer not to say

Thank you for completing this survey. Please seal your survey in the enclosed postage-paid return envelope and send it to us at your earliest convenience. We appreciate your time and participation!

### Appendix B: Question 11, Full Response Set

In your opinion. what percentage of drivers impaired by marijuana get stopped by the police in Florida?

Response	% (N=666)	% (N=138)	% (N=157)	% (N=126)	% (N=147)	% (N=98)
	ALL	PH	NE	EC	WC	S
0	1.4%	0.0%	0.6%	2.3%	2.5%	1.0%
1	4.7%	7.0%	5.0%	4.5%	3.2%	3.0%
2	2.4%	1.4%	3.1%	1.5%	1.9%	4.0%
3	1.5%	1.4%	1.3%	0.8%	1.3%	3.0%
4	0.9%	1.4%	1.3%	0.0%	0.0%	2.0%
5	11.4%	9.1%	12.5%	12.8%	8.2%	12.1%
6	0.2%	0.0%	0.0%	0.8%	0.0%	0.0%
7	0.5%	0.7%	0.0%	0.8%	0.6%	0.0%
8	0.3%	1.4%	0.0%	0.0%	0.0%	0.0%
9	0.3%	0.0%	0.6%	0.0%	0.6%	0.0%
10	9.8%	8.4%	10.0%	10.5%	9.5%	8.1%
12	0.2%	0.7%	0.0%	0.0%	0.0%	0.0%
13	0.2%	0.0%	0.0%	0.8%	0.0%	0.0%
15	5.0%	5.6%	5.0%	5.3%	2.5%	6.1%
17	0.5%	0.7%	0.0%	1.5%	0.0%	0.0%
20	2.4%	2.8%	1.9%	0.0%	2.5%	5.1%
25	1.4%	1.4%	0.0%	1.5%	0.0%	5.1%
27	0.2%	0.0%	0.0%	0.8%	0.0%	0.0%
30	1.1%	1.4%	0.6%	1.5%	0.6%	1.1%
36	0.2%	0.7%	0.0%	0.0%	0.0%	0.0%
40	0.2%	0.0%	0.0%	0.8%	0.0%	0.0%
45	0.2%	0.0%	0.6%	0.0%	0.0%	0.0%
50	0.5%	2.1%	0.0%	0.0%	0.0%	0.0%
65	0.2%	0.7%	0.0%	0.0%	0.0%	0.0%
75	0.3%	0.7%	0.0%	0.0%	0.6%	0.0%
Not sure	54.8%	49.0%	55.6%	48.9%	58.9%	48.5%

Appendix C: Open-ended Comments

Question 9A: "Which of the following risk(s) you think marijuana use poses for driving a motor vehicle?"

Other Responses

- Driving too slow-paranoia
- Frequent stops at fast food restaurants slows/delays arrival time
- Judgement
- No response given
- Road rage, distractions
- Speed
- No response given
- Not steady standing
- Hallucinations
- No response given
- Mimics alcohol impairment
- Impaired drivers could cost lives!
- Impairs judgement
- Falling asleep
- Its still illegal to drive with this drug
- Driving under the speed limit
- Perception of distance
- Smoking & driving-not paying attention
- Memory, daydreaming
- Driving too slow
- No response given
- Impaired judgement
- Lowers IQ by 25%
- Paranoia
- Decision response
- Visual credibility
- Unable to maintain speed
- More carefree mindset
- Driving slow on highways
- Sleep, if you're tired

Question 14: "Which of the following, if any, have ever prevented you from driving a motor vehicle when you felt impaired?"

#### Other Responses

- Illness, extreme dehydration
- No response given
- No response given
- No response given
- Sleepy
- Too sleepy I don't drink or take drugs
- Injury not allowing full control of the vehicle
- Procedure with anesthesia
- I don't drink or use drugs
- Sore right legs
- Every seldom drink
- Too tired
- I don't know how to drive
- Illness
- Never felt impaired
- Police record that would prevent international travel
- Too tired
- I don't drink alcohol so this does not apply
- I am a responsible adult and care about others safety
- Nerve damage to right leg
- I don't drink or smoke or do drugs
- Illness
- Headache
- Sick-not mentally alert
- When I had the flu
- Too sleepy to drive
- Post-surgery
- After hospital-broken wrist etc.
- Worried about falling asleep
- Too tired
- Sick, dizzy, didn't feel well
- Was sleepy and knew it would be dangerous
- Tired, lack of sleep
- Lack of sleep
- Not enough sleep
- Bad [illegible]
- Would hurt others
- Medical injury-leg
- Unable to see due to cataracts in eyes; problem has been fixed

- Don't drive (phobia)
- Do not use prescription drugs, do not drink alcohol
- Lack of sleep
- Sleepiness
- Too tired or sleepy
- Tired, sleep deprived, hurt
- Anxiety and in a high emotional state
- Family emergency
- Took OTC meds
- Long road trips
- Never felt impaired
- Vision problems
- I don't drive impaired, it is unsafe
- Dizziness
- Eyesight
- Affect professional/clinical license (DWI, etc.) in another state
- Had vertigo
- Tired and sleepy
- Sleepy due to lack of sleep while traveling
- Too tired

Question 23: "Do you consider yourself...?" [Race/Ethnicity]

Other Responses

- American
- New Zealand
- West Indian
- Irish American
- American
- No response given
- Mixed, Biracial
- Greek American
- No response given
- Scandinavian
- American
- Mixed race
- I don't think it matters what you are
- Roman
- American
- Natural American
- American hybrid
- Italian American
- No response given

Attachment C: University of Florida, Florida Survey Research Center, Survey II FLORIDA DEPARTMENT OF HIGHWAY SAFETY & MOTOR VEHICLES: IMPAIRED DRIVING SURVEY PHASE II RESULTS



2018

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### Introduction

Researchers at the Florida Survey Research Center at the University of Florida (FSRC) worked with the Florida Department of Highway Safety and Motor Vehicles (DHSMV) to conduct a survey of citizens in Florida about their awareness of and opinions about impaired driving. Phase I of the survey (completed in March 2018) collected information about Florida residents' general awareness of issues related to impaired driving, their knowledge and understanding of laws related to impaired driving, and their personal behaviors related to impaired driving, particularly those related to medical marijuana. The second phase of the survey retained the above questions and added questions about the "Drive Baked, Get Busted" media campaign that was implemented in the interim time frame.

The survey targeted residents in Florida who are 18 years of age or older utilizing a listed ABS sample of single-family residences, stratified into five regions (detailed below). Sampled Florida residents were also offered the option to complete the same survey online, in either English or Spanish, using a unique password included in the cover letter they were mailed. Of the 1,115 total responses, 94 (8.4%) completed the survey online.

This report details the responses of the 1,115 Florida residents who completed surveys by mail and internet with the FSRC.

The survey instrument included a variety of questions about perceptions and knowledge related to medical marijuana and impaired driving. The specific categories of questions are as follows:

- Knowledge & opinions on marijuana laws and use
- Knowledge of legal issues related to marijuana use & driving in Florida
- Perceptions of impaired driving risks
- Knowledge of impaired driving laws in Florida
- Knowledge of impaired driving risks from marijuana
- Awareness of 'Drive Baked, Get Busted' campaign & perceptions of its effectiveness
- Behaviors related to impaired driving
- Demographic questions

The results of this study provide the Florida DHSMV with a substantial amount of information about Florida residents' perceptions of and behaviors related to impaired driving.

### Format of the Report

This report is divided into several sections that first present background on the research process and then present the results of the completed surveys. The sections that follow provide the detailed results, including comprehensive information on the findings with tables and figures (where appropriate) summarizing responses to each question. For survey results, please note that each Table or Figure indicates the total number of respondents who answered the question and that figures and tables are labeled to correspond to survey questions. With the exception of the two new questions, each figure compares responses from Phase I and Phase II of the survey. In addition to data for the entire sample of Floridians, data are presented by region for comparison for the two added questions.

### Procedure & Methodology

The surveys were conducted by mail and internet from the survey facilities of the FSRC at the University of Florida in Gainesville, Florida. The population under study in the survey was residents of the state of Florida who were 18 years of age or older at the time of the survey.

#### Regions

The sampling frame for the state of Florida was divided into five regions, detailed below:

- Panhandle (To include Escambia, Santa Rosa, Okaloosa, Walton, Holmes, Washington, Bay, Jackson, Calhoun, Gulf, Gadsden, Liberty, Franklin, Leon, Wakulla, Jefferson, Madison and Taylor counties);
- 2. **Northeast** (To include Hamilton, Suwanee, Lafayette, Dixie, Columbia, Gilchrist, Levy, Alachua, Marion, Baker, Union, Bradford, Clay, Putnam, Nassau, Duval, St. Johns and Flagler counties);
- 3. **East-Central** (Volusia, Lake, Seminole, Orange, Osceola, Brevard, Indian River, Okeechobee, St. Lucie and Martin counties)
- 4. **West-Central** (To include Citrus, Hernando, Pasco, Sumter, Pinellas, Hillsborough, Polk, Manatee, Sarasota, Hardee, Desoto, Highlands, Charlotte and Glades counties); and
- 5. South Florida (Lee, Hendry, Collier, Monroe, Miami-Dade, Broward and Palm Beach counties).

### Implementation

A total of 20,000 survey packets were mailed to potential respondents (4,000 in each region) by the UF Mailing and Printing Office. Surveys were mailed between July 23, 2018, and August 6, 2018.

A total of 1,115 surveys were completed.	. Completions by region appear below:

Region	Total
Panhandle	245
Northeast	257
East-Central	230
West-Central	239
South	144

### Sampling

ABS (address-based sampling) is sampling from address frames that are typically based, in part, on files compiled by the US Postal Service. As the *American Association for Public Opinion Research* notes, "Quite simply, the address lists available today are the best frames available for national U.S. household surveys."<sup>1</sup> The ABS sample for this survey of households in Florida was randomly drawn by the commercial sampling firm Genesys, and included addresses listed in the ABS frame for counties designated in the region.

The completed sample size for this survey report is 1,115 completed surveys. Based on the number of households in Florida (7,393,262) and the population of the state age 18 and older (16,514,723)<sup>2</sup>, a

<sup>&</sup>lt;sup>1</sup> <u>AAPOR Report: Address-Based Sampling</u>, January 7, 2016 (accessed March 9, 2018)

<sup>&</sup>lt;sup>2</sup> US Census Bureau: State Quick Facts, ACS 2017

sample of 1,115 completions will provide a margin of error of +/- 3% at a 95% confidence level. This means that 95 percent of the time the true responses for the overall sample will be three percentage points above or below the response from the survey. (For example, if 75% of the respondents indicate that their favorite color is blue, the true percentage of individuals whose favorite color is blue will be between 72% and 78%.)

#### Mail Survey Procedures

The Florida Survey Research Center makes substantial efforts to improve response rates and reduce error from non-responses when conducting mail surveys. Non-response error may result in a bias because those individuals who either refuse to participate or cannot be reached to participate may be systematically different from those individuals who do complete the survey.

Our efforts to improve response rates and reduce non-response include the following<sup>3</sup>:

- Preparation of a packet containing a cover letter, the questionnaire (including detailed instructions explaining how to answer and return the questionnaire), and a postage-paid envelope to return the survey;
- Mailing the survey packet in a business envelope rather than a flat mail-out (to avoid confusion with advertisements and "junk" mail);
- Mailing the survey packet in a smaller business envelope to make the survey packet appear less burdensome (suggesting less of a time commitment on the part of the respondent);
- Using an outer mailing envelope that appears professional and is legitimized by official University of Florida logos, avoiding gimmicks such as envelopes in unusual shapes, sizes, and colors that may discourage respondent participation;
- Every mail survey is accompanied by a cover letter which serves as a precise, one-page introduction to the questionnaire and is legitimized by the use of official University of Florida letterhead and Institutional Review Board information and approval, and personalized with individualized salutations, dates, and signatures;
- The questionnaire is designed to be clear, concise, and esthetically pleasing to encourage respondent participation and is constructed as a four-page booklet, a design proven promote higher response rates;
- The questionnaire is organized using different sections to separate topics in an attractive and logical order. Detailed instructions are provided. Questions are adequately spaced, rather than overcrowded, with plenty of white space in between. Simple fonts are used rather than decorative lettering, and the layout and styling format remain cohesive throughout the entire questionnaire. All questions, and pages, are clearly numbered. Questions are ordered in a logical manner within groupings of similar topics. Transition statements and visual cues signal a change in topic both verbally and visually.

#### Pretest

Pretesting is used to identify any problems with questionnaire design, including question wording, transitions between sections of the survey, and clarity of language and concepts. Following initial

<sup>&</sup>lt;sup>3</sup> See Dillman, Don. 2000. *Mail and Internet Surveys: The Tailored Design Method*. New York, NY: John Wiley & Sons, Inc. and Gideon, Lior. 2012. *Handbook of Survey Methodology for the Social Sciences*. New York, NY: Springer.

construction of the survey instrument, FSRC researchers critically read each of the questions and revise as needed. After this first round of revisions, the questionnaire is shared with the client, colleagues, and other appropriate audiences. This feedback is used to determine how long the questionnaire will take respondents to complete, as well as the clarity of the questionnaire.

#### Internet Survey Procedures

The Florida Survey Research Center makes substantial efforts to improve response rates and reduce error from non-responses when conducting internet surveys. Non-response error may result in a bias because those individuals who either refuse to participate or cannot be reached to participate may be systematically different from those individuals who do complete the survey.

Our efforts to improve response rates and reduce non-response include the following<sup>4</sup>:

- Introducing the questionnaire with an introductory statement on the welcome-screen that emphasizes ease of responding and provides clear instructions on how to take necessary computer actions to complete the questionnaire;
- Providing a unique user name and password for each potential respondent that limits access to only those in the sample and restricts completion to one survey per user;
- Presenting questions in a conventional format similar to paper surveys using a design (question wording, question order, question grouping, etc.) that promotes participation and full response to all questions;
- Allowing respondents the option to stop the survey, save their responses, and return to complete it at a later time;

#### Pretest

Pretesting is used to identify any problems with questionnaire design, including question wording, transitions between sections of the survey, and clarity of language and concepts. Following construction and approval of the survey instrument, the survey is coded and loaded into the FSRC Internet Survey system. The FSRC pretesting process begins by repeated testing of the programming language to insure that the questionnaire is working properly and that all responses are properly coded. Revisions are made as needed, and implementation begins.

### Analysis

Returned mail surveys are opened, reviewed by a supervisor for accuracy and completeness, coded appropriately, and then data reduced into an Excel file. Online survey data were downloaded from the FSRC secure servers, and reviewed by a supervisor for accuracy. These two files were then merged to form an overall database of responses to the survey. Since unique identifiers were assigned to each respondent, survey responses were checked to ensure that no participant replied more than once (by mail and online).

Data were entered and downloaded at regular intervals and analyzed. Each question option and branching set was checked to be certain that everything was working correctly and that accurate data were being recorded. At the conclusion of data collection, the overall dataset was analyzed by FSRC

<sup>&</sup>lt;sup>4</sup> See Dillman, Don. 2000. *Mail and Internet Surveys: The Tailored Design Method*. New York, NY: John Wiley & Sons, Inc. and Gideon, Lior. 2012. *Handbook of Survey Methodology for the Social Sciences*. New York, NY: Springer.

researchers using the SPSS analysis program. The detailed results of this analysis are presented in the remainder of this report.

### **Executive Summary**

### Background

About three in five (63.4%) respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use in Florida. While about one in eight (12.2%) respondents said they are "very knowledgeable," one in five (22.5%) said that they are "not at all knowledgeable" about legal issues related to marijuana use in Florida.

About two in five (42.7%) respondents correctly identified "Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions" as legal in the state of Florida, and two in three (68.2%) correctly identified "medical marijuana, prescribed by a licensed doctor for approved medical conditions as legal in the state of Florida. Only about two percent of respondents erroneously identify "recreational marijuana, for adults 21 and older" as legal in the state of Florida, while nearly one in ten (8.0%) erroneously said that none of the practices were legal in Florida. About one in ten (11.2%) respondents were unsure or preferred not to answer.

### Impaired Driving

Level of Knowledge: Legal Issues related to Marijuana Use and Driving in Florida

Overall, half (49.8%) of the respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use and driving in Florida. While about one in eight (13.8%) respondents said they are "very knowledgeable," one in three (33.2%) said that they are "not at all knowledgeable" about legal issues related to marijuana use and driving in Florida.

#### Perceptions of Problematic Impaired Driving Scenarios in Florida

Seven in ten (69.9%) respondents indicated that drinking and driving is "a major problem" in Florida. Overall, nearly nine in ten (88.1%) respondents rated drinking and driving on the problematic side of the scale, as either a "4" or a "5," while only about one percent said it was "not a problem."

More than one in four (27.8%) respondents indicated that using medical marijuana and driving is "a major problem" in Florida. Overall, two in five (40.3%) respondents rated using medical marijuana and driving on the problematic side of the scale, as either a "4" or a "5," while about one in ten (11.1%) said it was "not a problem." A slightly higher percentage of respondents in Phase II rated using medical marijuana and driving in Florida as a major problem.

About one in three (31.8%) respondents indicated that using prescription medications and driving is "a major problem" in Florida. Overall, more than half (54.9%) of the respondents rated using prescription medications and driving on the problematic side of the scale, as either a "4" or a "5," while about three percent said it was "not a problem." About one in five (17.4%) respondents indicated that using over the counter medications and driving is "a major problem" in Florida. Overall, one in three (32.9%) respondents rated using over the counter medications and driving on the problematic side of the scale, as either a "4" or a "5," while about one in eight (12.1%) said it was "not a problem."

Three in five (60.3%) respondents indicated that using illegal drugs and driving is "a major problem" in Florida. Overall, nearly four in five (78.1%) respondents rated using illegal drugs and driving on the

problematic side of the scale, as either a "4" or a "5," while only about two percent said it was "not a problem." A slightly lower percentage of respondents in Phase II rated using illegal drugs and driving in Florida as a major problem.

Overall, the highest percentage of respondents said drinking and driving is "a major problem" in Florida, followed by using illegal drugs and driving.

Estimated Percentage of Nighttime, Weekend Drivers in Florida with Marijuana in Their Systems

Two in five (40.7%) respondents estimated that 15% or more of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and one in five (20.2%) estimated the percentage to be between 10% up to 15%. About one in six (15.3%) respondents estimated that between 5% up to 10% of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and about six percent of respondents estimated the percentage at "less than 5%."

#### More Likely to Cause Impaired Driving in Florida: Alcohol or Marijuana

Half (49.2%) of the respondents indicated that they think alcohol is more likely to cause impaired driving than marijuana is in Florida. A nearly identical number (49%) of respondents indicated that both alcohol and marijuana are equally likely to cause impaired driving in Florida. Less than one percent (n=7) of respondents thought marijuana was more likely than alcohol to cause impaired driving in Florida, and one percent either were not sure or preferred not to answer the question.

In Phase II of the survey, slightly fewer respondents said alcohol was more likely to cause impaired driving than marijuana in Florida and slightly more respondents said both alcohol and marijuana were equally likely to cause impaired driving in Florida.

#### Blood-THC Limit to Drive in Florida

Nearly two in four (37.0%) respondents correctly indicated that there is not a blood-THC limit to drive in Florida, while about one in ten (10.3%) erroneously indicated that there is such a limit. Importantly, more than half (52.7%) of the respondents were not sure (or preferred not to answer) about blood-THC levels in Florida.

#### Knowledge of Impaired Driving Laws in Florida

More than two in three (68.7%) respondents correctly said it is true that driving under the influence of marijuana is always illegal in Florida, while about one in ten (11.5%) erroneously said this was false. One in five (19.8%) respondents were unsure of whether driving under the influence of marijuana is always illegal in Florida.

About one in five (22.5%) respondents erroneously said that it is true that driving under the influence of marijuana is not illegal in the state of Florida for those with a valid Medical Marijuana Registry Card, while more than two in five (44.8%) correctly said this is false. One in three (32.6%) respondents were unsure of whether it is true or false that driving under the influence of marijuana is not illegal in Florida for those with a valid Medical Marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card. There was a small increase in the percentage of respondents correctly responding "false."

Half (51.5%) of the respondents correctly said that it is true that driving under the influence of prescription drugs, like pain killers, is always illegal in the state of Florida, while about one in four (28.3%) erroneously said this is false. One in five (20.3%) respondents were unsure of whether it is true
or false that driving under the influence of prescription drugs, like pain killers, is always illegal in Florida. There was a small increase in the percentage of respondents correctly responding "true."

One in four (26.6%) respondents erroneously said that it is true that driving under the influence of prescription drugs, like pain killers, is not illegal in the state of Florida for those with a valid prescription, while half (51.6%) correctly said this is false. One in five (21.8%) respondents were unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is not illegal in Florida for those with a valid prescription. There was a small decrease in the percentage of respondents incorrectly responding "true."

Of the legal scenarios presented, respondents were most likely to correctly indicate that driving under the influence of marijuana is always illegal in Florida. About half or fewer of the respondents correctly indicated the legality of the other driving scenarios presented. A higher percentage of respondents in Phase II correctly identified all of the legal scenarios in the question.

#### Unique Risks to Driving a Motor Vehicle from Marijuana Use

Nearly four in five (78.6%) respondents said that marijuana poses unique risks to driving a motor vehicle. A slightly higher percentage of respondents in Phase II, though, replied in the affirmative to this question compared to those in Phase I.

Of the respondents saying that marijuana poses unique risks to driving a motor vehicle, four in five or more indicated that "slowed reaction time" (91.4%), "difficulty maintaining attention" (83.2%), and "impaired coordination" (81.8%) were among these risks. More than half (55.5%) of these respondents noted "problems with lane position" as a risk.

### Wait Time before Driving a Motor Vehicle

Nearly two in five (38.3%) respondents think someone should wait for one up to six hours after drinking alcohol before driving a motor vehicle, and about three in ten (29.1%) think someone should wait six up to 12 hours. About one in eight (13.4%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after drinking alcohol, and about one in ten (9.4%) think the wait should be 24 hours or more. A slightly higher percentage of respondents replied "1 up to 6 hours" in Phase II.

More than one in four (26.3%) respondents think someone should wait for one up to six hours after using medical marijuana before driving a motor vehicle, and one in five (19.4%) think someone should wait six up to 12 hours. One in ten (10.3%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using medical marijuana, and a similar number (6.7%) think the wait should be 24 hours or more. Notably, one in four (25.4%) respondents are not sure how long someone should wait before operating a motor vehicle after using medical marijuana.

About one in four (23.6%) respondents think someone should wait for one up to six hours after using recreational marijuana before driving a motor vehicle, and one in five (22.3%) think someone should wait six up to 12 hours. One in eight (13.1%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using recreational marijuana, and a similar number (11.2%) think the wait should be 24 hours or more. Notably, one in five (22.4%) respondents are not sure how long someone should wait before operating a motor vehicle after using recreational marijuana.

About one in ten (8.5%) respondents think someone should wait for one up to six hours after using over the counter sleeping pills before driving a motor vehicle, and nearly two in five (37.5%) think someone should wait six up to 12 hours. One in four (25.6%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using over the counter sleeping pills, while about one in six (15.2%) think the wait should be 24 hours or more.

Fewer than one in ten (5.6%) respondents think someone should wait for one up to six hours after using prescription sleeping pills before driving a motor vehicle, and one in three (33.5%) think someone should wait six up to 12 hours. Three in ten (29.7%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using prescription sleeping pills, while one in five (18.3%) think the wait should be 24 hours or more. A slightly higher percentage of respondents replied "12 up to 24 hours" in Phase II.

#### "Drive Baked – Get Busted" Campaign

Three in five (62.2%) respondents replied that they had seen, heard, or read ads related to the "Drive Baked – Get Busted" campaign, while just over one in three (35.3%) said they had not. A lower percentage of respondents in the Panhandle region (57.0%) said they have said they had seen, heard, or read any ads related to the "Drive Baked – Get Busted" campaign than did those in other regions. A higher percentage of those in the West-Central region (66.4%) reported having seen, heard, or read ads from the campaign than did those in other regions of the state.

Overall, two in five (39.0%) respondents who had seen, heard, or read about the "Drive Baked – Get Busted" campaign rated it as effective in conveying a message against impaired driving, with about one in six (17.5%) rating it as "very effective." More than one in four (27.2%) respondents aware of the campaign rated it in the middle of the scale, as a "3." However, one in four (26.9%) respondents aware of the campaign rated it on the ineffective side of the scale, as either a "2" or a "1" with one in eight (12.7%) rating it as "not effective at all."

A higher percentage of respondents in the Panhandle region (22.1%) who were aware of the campaign rated the "Drive Baked – Get Busted" campaign as "very effective" than did those in other regions. Those who were aware of the campaign in the South region (16.5%) were more likely than those in other regions to say the campaign was "not effective at all."

#### Avoided Driving Due to Impairment

Nearly three in four (72.9%) respondents said they have avoided driving a motor vehicle because they felt too impaired to drive safely, while one in four (24.6%) said they have not.

About three in five (63.1%) respondents indicated that drinking too much alcohol has prevented them from driving a motor vehicle when they felt impaired. About one in four respondents said that either being worried about having an accident (29.6%), being worried about being stopped by the police (24.5%), or taking prescription drugs (24.3%) prevented them from driving when they felt impaired.

#### Ever Used Marijuana

More than two in five (42.9%) respondents said they have used marijuana, while about half (54.2%) said they have not.

#### Ever Driven a Vehicle in Certain Situations of Impairment

About two in three (65.1%) respondents indicated that they have driven a motor vehicle after drinking alcohol, while about one in three (32.4%) said they have not.

About one in four (23.3%) respondents indicated that they have driven a motor vehicle after using marijuana, while nearly three in four (73.9%) said they have not. A lower percentage of respondents in Phase II indicated they have driven a motor vehicle after using marijuana than did those in Phase I.

Overall, about half (47.8%) of the respondents indicated that they have driven a motor vehicle after taking prescription medication, while a similar number (47.0%) said they have not.

### Results

### Background

The first section of the survey asked two background questions about respondents' general knowledge of marijuana use in Florida.

### Level of Knowledge: Legal Issues related to Marijuana Use in Florida

The first question asked: "How knowledgeable would you say you are about legal issues related to marijuana use in Florida?" Possible responses were: very knowledgeable, somewhat knowledgeable, and not at all knowledgeable. The responses for Phase I and Phase II appear in Figure 1.



Overall, about three in five (63.4%) respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use in Florida. While about one in eight (12.2%) respondents said they are "very knowledgeable," one in five (22.5%) said that they are "not at all knowledgeable" about legal issues related to marijuana use in Florida.

### Knowledge of Legal Practices related to Marijuana Use in Florida

The next question asked: "To the best of your knowledge, which of the following is/are legal in the state of Florida?" Respondents were provided with the following practices, from which they could choose multiple responses: Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions; Medical marijuana, prescribed by a licensed doctor for approved medical conditions; Recreational marijuana, for adults age 21 and older; None of the above. The responses for Phase I and Phase II appear in Figure 2.



Overall, about two in five (42.7%) respondents correctly identified "Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions" as legal in the state of Florida, and two in three (68.2%) correctly identified "medical marijuana, prescribed by a licensed doctor for approved medical conditions as legal in the state of Florida.

Only about two percent of respondents erroneously identify "recreational marijuana, for adults 21 and older" as legal in the state of Florida, while nearly one in ten (8.0%) erroneously said that none of the practices were legal in Florida. About one in ten (11.2%) respondents were unsure or preferred not to answer.

### Impaired Driving

The next section of the survey asked a series of questions about impaired driving in Florida.

### Level of Knowledge: Legal Issues related to Marijuana Use and Driving in Florida

The first question in this section asked: "How knowledgeable would you say you are about legal issues related to marijuana use <u>and driving</u> in Florida?" Possible responses were: very knowledgeable, somewhat knowledgeable, and not at all knowledgeable. The responses for Phase I and Phase II appear in Figure 3.



Overall, half (49.8%) of the respondents said they are "somewhat knowledgeable" about legal issues related to marijuana use and driving in Florida. While about one in eight (13.8%) respondents said they are "very knowledgeable," one in three (33.2%) said that they are "not at all knowledgeable" about legal issues related to marijuana use and driving in Florida.

About three percent of respondents were unsure or preferred not to answer.

There was a slight increase in those saying they were "very knowledgeable" about legal issues related to marijuana use and driving in Florida, and a slight decrease in those saying they were "not at knowledgeable" between Phase I and Phase II of the survey.

### Perceptions of Problematic Impaired Driving Scenarios in Florida

Next, respondents were asked to evaluate a series of impaired driving scenarios. They were asked to rate each on a scale from 1 to 5, where 1 is "not a problem at all" and 5 is "a major problem." The responses for Phase I and Phase II appear in Figures 4A - 4E.



Seven in ten (69.9%) respondents indicated that drinking and driving is "a major problem" in Florida. Overall, nearly nine in ten (88.1%) respondents rated drinking and driving on the problematic side of the scale, as either a "4" or a "5," while only about one percent said it was "not a problem."



Using Medical Marijuana and Driving

More than one in four (27.8%) respondents indicated that using medical marijuana and driving is "a major problem" in Florida. Overall, two in five (40.3%) respondents rated using medical marijuana and driving on the problematic side of the scale, as either a "4" or a "5," while about one in ten (11.1%) said it was "not a problem."

More than one in five (21.7%) respondents were unsure of how problematic using medical marijuana and driving is in Florida.

There was little difference between responses in Phase I and Phase II of the survey. However, a slightly higher percentage of respondents in Phase II rated using medical marijuana and driving in Florida as a major problem.



Using Prescription Medications and Driving

About one in three (31.8%) respondents indicated that using prescription medications and driving is "a major problem" in Florida. Overall, more than half (54.9%) of the respondents rated using prescription medications and driving on the problematic side of the scale, as either a "4" or a "5," while about three percent said it was "not a problem."



Using Over the Counter Medications and Driving

About one in five (17.4%) respondents indicated that using over the counter medications and driving is "a major problem" in Florida. Overall, one in three (32.9%) respondents rated using over the counter medications and driving on the problematic side of the scale, as either a "4" or a "5," while about one in eight (12.1%) said it was "not a problem."

About one in ten (11.7%) respondents were unsure of how problematic using over the counter medications and driving is in Florida.



Using Illegal Drugs and Driving

Three in five (60.3%) respondents indicated that using illegal drugs and driving is "a major problem" in Florida. Overall, nearly four in five (78.1%) respondents rated using illegal drugs and driving on the problematic side of the scale, as either a "4" or a "5," while only about two percent said it was "not a problem."

There was little difference between responses in Phase I and Phase II of the survey. However, a slightly lower percentage of respondents in Phase II rated using illegal drugs and driving in Florida as a major problem.



Overall, the highest percentage of respondents said drinking and driving is "a major problem" in Florida, followed by using illegal drugs and driving.

Estimated Percentage of Nighttime, Weekend Drivers in Florida with Marijuana in Their Systems The next question in this series asked: "If you had to guess, about what percentage of nighttime, weekend drivers in Florida do you think had marijuana in their systems in 2017?" Possible responses were: less than 5%, 5% up to 10%, 10% up to 15%, and 15% or more. The responses for Phase I and Phase II appear in Figure 5.



Overall, two in five (40.7%) respondents estimated that 15% or more of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and one in five (20.2%) estimated the percentage to be between 10% up to 15%. About one in six (15.3%) respondents estimated that between 5% up to 10% of nighttime, weekend drivers in Florida had marijuana in their systems in 2017, and about six percent of respondents estimated the percentage at "less than 5%."

Approximately than one in six (16.9%) respondents were unsure of what percentage of nighttime, weekend drivers in Florida had marijuana in their systems in 2017.

#### More Likely to Cause Impaired Driving in Florida: Alcohol or Marijuana

The next question in this series asked: "Which do you think is more likely to cause impaired driving in Florida, alcohol or marijuana?" The responses for Phase I and Phase II appear in Figure 6.



Half (49.2%) of the respondents indicated that they think alcohol is more likely to cause impaired driving than marijuana is in Florida. A nearly identical number (49%) of respondents indicated that both alcohol and marijuana are equally likely to cause impaired driving in Florida. Less than one percent (n=7) of respondents thought marijuana was more likely than alcohol to cause impaired driving in Florida, and one percent either were not sure or preferred not to answer the question.

There was little difference between responses in Phase I and Phase II of the survey. However, in Phase II of the survey, slightly fewer respondents said alcohol was more likely to cause impaired driving than marijuana in Florida and slightly more respondents said both alcohol and marijuana were equally likely to cause impaired driving in Florida.

### Blood-THC Limit to Drive in Florida

The next question in this series asked: "The active ingredient in marijuana is THC. To the best of your knowledge, is there a blood-THC limit to drive in Florida?" The responses for Phase I and Phase II appear in Figure 7.



Nearly two in four (37.0%) respondents correctly indicated that there is not a blood-THC limit to drive in Florida, while about one in ten (10.3%) erroneously indicated that there is such a limit. Importantly, more than half (52.7%) of the respondents were not sure (or preferred not to answer) about blood-THC levels in Florida.

### Knowledge of Impaired Driving Laws in Florida

Next, respondents were asked to evaluate a series of statements about impaired driving in Florida as either true or false. The responses for Phase I and Phase II appear in Figures 8A – 8D.



Driving Under the Influence of Marijuana is Always Illegal in Florida

Overall, more than two in three (68.7%) respondents correctly said it is true that driving under the influence of marijuana is always illegal in Florida, while about one in ten (11.5%) erroneously said this was false. One in five (19.8%) respondents were unsure of whether driving under the influence of marijuana is always illegal in Florida.

There was little difference between responses in Phase I and Phase II of the survey. However, there was a small increase in the percentage of respondents correctly responding "true."

Figure 8B: Driving under the influence of marijuana is not illegal in Florida for those with a valid Medical Marijuana **Registry Card** 50.0% 44.8% 40.0% 40.0% 35.0% 32.6% 30.0% 25.0% 22.5% 20.0% 10.0% 0.0% True False Not sure Phase I (N=685) Phase II (N=1097)

Driving Under the Influence of Marijuana is Not Illegal in Florida for Those with a Valid Medical Marijuana Registry Card

About one in five (22.5%) respondents erroneously said that it is true that driving under the influence of marijuana is not illegal in the state of Florida for those with a valid Medical Marijuana Registry Card, while more than two in five (44.8%) correctly said this is false. One in three (32.6%) respondents were unsure of whether it is true or false that driving under the influence of marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card.

There was little difference between responses in Phase I and Phase II of the survey. However, there was a small increase in the percentage of respondents correctly responding "false."



Driving Under the Influence of Prescription Drugs, Like Pain Killers, is Always Illegal in Florida

Half (51.5%) of the respondents correctly said that it is true that driving under the influence of prescription drugs, like pain killers, is always illegal in the state of Florida, while about one in four (28.3%) erroneously said this is false. One in five (20.3%) respondents were unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is always illegal in Florida.

There was little difference between responses in Phase I and Phase II of the survey. However, there was a small increase in the percentage of respondents correctly responding "true."



Driving Under the Influence of Prescription Drugs, Like Pain Killers, is Not Illegal for Those with a Valid Prescription

One in four (26.6%) respondents erroneously said that it is true that driving under the influence of prescription drugs, like pain killers, is not illegal in the state of Florida for those with a valid prescription, while half (51.6%) correctly said this is false. One in five (21.8%) respondents were unsure of whether it is true or false that driving under the influence of prescription drugs, like pain killers, is not illegal in Florida for those with a valid prescription.

There was little difference between responses in Phase I and Phase II of the survey. However, there was a small decrease in the percentage of respondents incorrectly responding "true."



Of the four scenarios presented, respondents were most likely to correctly indicate that driving under the influence of marijuana is always illegal in Florida. About half or fewer of the respondents correctly indicated the legality of the other driving scenarios presented.

While the changes were modest in these four questions about impaired driving in Florida, the results of the Phase II surveys suggest that respondents have a better understanding of what is legal and illegal regarding driving under the influence of marijuana or prescription drugs than did those responding in Phase I. For each of the four questions, the Phase II respondents provided a higher percentage of correct, and a lower percentage of incorrect, responses than did those in Phase I.

#### Any Unique Risks to Driving a Motor Vehicle from Marijuana Use

The next question in this series asked: "To the best of your knowledge, does marijuana use pose any unique risks to driving a motor vehicle?" The responses for Phase I and Phase II appear in Figure 9.



Nearly four in five (78.6%) respondents said that marijuana poses unique risks to driving a motor vehicle.

There was little difference between responses in Phase I and Phase II of the survey. A slightly higher percentage of respondents in Phase II, though, replied in the affirmative to this question compared to those in Phase I.

### Which Unique Risks to Driving a Motor Vehicle are Posed by Marijuana Use

### Knowledge of Legal Practices related to Marijuana Use in Florida

Next, those respondents who said that marijuana poses unique risks to driving a motor vehicle (n=861) were asked: "Which of the following risk(s) do you think marijuana use poses for driving a motor vehicle?" Respondents were provided with the following choices, from which they could choose multiple responses: Slowed reaction time; Impaired coordination; Problems with lane position; Difficulty maintaining attention; Other (which they could specify). The responses for Phase I and Phase II appear in Figure 9A.



Of the respondents saying that marijuana poses unique risks to driving a motor vehicle, four in five or more indicated that "slowed reaction time" (91.4%), "difficulty maintaining attention" (83.2%), and "impaired coordination" (81.8%) were among these risks. More than half (55.5%) of these respondents noted "problems with lane position" as a risk.

### Wait Time before Driving a Motor Vehicle

Next, respondents were asked "how long do you think someone should wait before driving a motor vehicle after use" for five substances: alcohol, medical marijuana, recreational marijuana, over the counter sleeping pills, and prescription sleeping pills. The potential responses are: less than 1 hour, 1 up to 6 hours, 6 up to 12 hours, 12 up to 24 hours, and 24 hours or more. The responses for Phase I and Phase II appear in Figures 10A – 10E.





Nearly two in five (38.3%) respondents think someone should wait for one up to six hours after drinking alcohol before driving a motor vehicle, and about three in ten (29.1%) think someone should wait six up to 12 hours. About one in eight (13.4%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after drinking alcohol, and about one in ten (9.4%) think the wait should be 24 hours or more.

There was little difference between responses in Phase I and Phase II of the survey, though a slightly higher percentage of respondents replied "1 up to 6 hours" in Phase II.

Medical Marijuana



More than one in four (26.3%) respondents think someone should wait for one up to six hours after using medical marijuana before driving a motor vehicle, and one in five (19.4%) think someone should wait six up to 12 hours. One in ten (10.3%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using medical marijuana, and a similar number (6.7%) think the wait should be 24 hours or more. Notably, one in four (25.4%) respondents are not sure how long someone should wait before operating a motor vehicle after using medical marijuana.

Recreational Marijuana



About one in four (23.6%) respondents think someone should wait for one up to six hours after using recreational marijuana before driving a motor vehicle, and one in five (22.3%) think someone should wait six up to 12 hours. One in eight (13.1%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using recreational marijuana, and a similar number (11.2%) think the wait should be 24 hours or more. Notably, one in five (22.4%) respondents are not sure how long someone should wait before operating a motor vehicle after using recreational marijuana.



Over the Counter Sleeping Pills

About one in ten (8.5%) respondents think someone should wait for one up to six hours after using over the counter sleeping pills before driving a motor vehicle, and nearly two in five (37.5%) think someone should wait six up to 12 hours. One in four (25.6%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using over the counter sleeping pills, while about one in six (15.2%) think the wait should be 24 hours or more.



Fewer than one in ten (5.6%) respondents think someone should wait for one up to six hours after using prescription sleeping pills before driving a motor vehicle, and one in three (33.5%) think someone should wait six up to 12 hours. Three in ten (29.7%) respondents think someone should wait 12 up to 24 hours to operate a motor vehicle after using prescription sleeping pills, while one in five (18.3%) think the wait should be 24 hours or more.

There was little difference between responses in Phase I and Phase II of the survey, though a slightly higher percentage of respondents replied "12 up to 24 hours" in Phase II.

### Awareness of "Drive Baked – Get Busted" Campaign

The next question asked: "Have you seen, heard, or read any ads related to the 'Drive Baked – Get Busted' campaign?" This question was added to the Phase II survey, subsequent to the campaign being implemented. The responses appear for the overall sample in Figure 11, and the responses by region appear in Figure 11R.



Three in five (62.2%) respondents replied that they had seen, heard, or read ads related to the "Drive Baked – Get Busted" campaign, while just over one in three (35.3%) said they had not.



A lower percentage of respondents in the Panhandle region (57.0%) said they have said they had seen, heard, or read any ads related to the "Drive Baked – Get Busted" campaign than did those in other regions. A higher percentage of those in the West-Central region (66.4%) reported having seen, heard, or read ads from the campaign than did those in other regions of the state.

### Effectiveness of Campaign

Next, those respondents who indicated awareness of the "Drive Baked – Get Busted" campaign (n=695) were asked: "Using a scale from 1 to 5, where 1 is 'not effective at all' and 5 is 'very effective,' how effective do you think the ads are in conveying a message against impaired driving?" The responses appear for the overall sample in Figure 11A, and the responses by region appear in Figure 11AR.



Overall, two in five (39.0%) respondents who had seen, heard, or read about the "Drive Baked – Get Busted" campaign rated it as effective in conveying a message against impaired driving, with about one in six (17.5%) rating it as "very effective." More than one in four (27.2%) respondents aware of the campaign rated it in the middle of the scale, as a "3." However, one in four (26.9%) respondents aware of the campaign rated it on the ineffective side of the scale, as either a "2" or a "1" with one in eight (12.7%) rating it as "not effective at all."



A higher percentage of respondents in the Panhandle region (22.1%) who were aware of the campaign rated the "Drive Baked – Get Busted" campaign as "very effective" than did those in other regions. Those who were aware of the campaign in the South region (16.5%) were more likely than those in other regions to say the campaign was "not effective at all."

### Avoided Driving Due to Impairment

The next question in this series asked: "Have you ever avoided driving a motor vehicle because you felt too impaired to drive safely?" The responses for Phase I and Phase II appear in Figure 12.



Nearly three in four (72.9%) respondents said they have avoided driving a motor vehicle because they felt too impaired to drive safely, while one in four (24.6%) said they have not.

### Reasons that Prevented Driving Due to Impairment

The next question asked: "Which of the following, if any, have ever prevented you from driving a motor vehicle when you felt impaired?" Respondents were provided with the following choices, from which they could choose multiple responses: Drank too much alcohol; Took recreational drugs; Took prescription drugs; Worried about being stopped by the police; Worried about having an accident; None of these; Other (which they could specify). The responses for Phase I and Phase II appear in Figure 13.



About three in five (63.1%) respondents indicated that drinking too much alcohol has prevented them from driving a motor vehicle when they felt impaired. About one in four respondents said that either being worried about having an accident (29.6%), being worried about being stopped by the police (24.5%), or taking prescription drugs (24.3%) prevented them from driving when they felt impaired.

### Ever Used Marijuana

The next question in this series asked: "Keeping in mind that all of your answers in the survey are confidential, have you, yourself, ever used marijuana? The responses for Phase I and Phase II appear in Figure 14.



More than two in five (42.9%) respondents said they have used marijuana, while about half (54.2%) said they have not.

### Ever Driven a Vehicle in Certain Situations of Impairment

Finally, respondents were asked to indicate whether or not they have ever driven a motor vehicle under three conditions: after drinking alcohol, after using marijuana, and after taking prescription medication. The responses for Phase I and Phase II appear in Figures 15A – 15C.



After Drinking Alcohol

Overall, about two in three (65.1%) respondents indicated that they have driven a motor vehicle after drinking alcohol, while about one in three (32.4%) said they have not.



After Using Marijuana

Overall, about one in four (23.3%) respondents indicated that they have driven a motor vehicle after using marijuana, while nearly three in four (73.9%) said they have not.

A lower percentage of respondents in Phase II indicated they have driven a motor vehicle after using marijuana than did those in Phase I.


After Taking Prescription Medication

Overall, about half (47.8%) of the respondents indicated that they have driven a motor vehicle after taking prescription medication, while a similar number (47.0%) said they have not.

There was little difference between responses in Phase I and Phase II of the survey.

#### Demographics



The final section of the survey asked respondents a series of demographic questions.













Appendix A: Survey Instrument

The Florida Department of Highway Safety and Motor Vehicles and researchers at the University of Florida are interested in learning more about Floridians' awareness of and opinions about impaired driving. Your opinions are important to us and will help us better understand a significant issue facing our state. Please be assured that all responses are confidential – no identifying information will be associated with your survey responses.

We appreciate your time and participation. Please complete this survey by marking the appropriate response or filling in a response in the space provided.

#### Background

First, we have some questions about your knowledge of and opinions about marijuana use.

- 1. How knowledgeable would you say you are about legal issues related to marijuana use in Florida?
  - O Very knowledgeable
  - O Somewhat knowledgeable
  - O Not at all knowledgeable
  - O Not sure / Prefer not answer
- 2. To the best of your knowledge, which of the following is/are legal in the state of Florida? [Please mark ALL that apply.]
  - O Low-THC cannabis, prescribed by a licensed doctor for approved medical conditions
  - O Medical marijuana, prescribed by a licensed doctor for approved medical conditions
  - O Recreational marijuana, for adults age 21 and older
  - O None of the above
  - O Not sure / Prefer not answer

#### Impaired Driving

Next, we have a few questions about different types of impaired driving.

3. How knowledgeable would you say you are about legal issues related to marijuana use <u>and driving</u> in Florida?

0	Very knowledgeable
0	Somewhat knowledgeable
0	Not at all knowledgeable
0	Not sure / Prefer not answer

4. Using a scale from 1 to 5, where 1 is "not a problem at all" and 5 is "a major problem," how much of a problem would you say each of the following is in Florida?

		1	2	3	4	5	Not sure
Α.	Drinking and driving	0	0	0	0	0	0
В.	Using medical marijuana and driving	0	0	0	0	0	0
С.	Using prescription medications and driving	0	0	0	0	0	0
D.	Using over the counter medications and driving	0	0	0	0	0	0
Ε.	Using illegal drugs and driving	0	0	0	0	0	0

5. If you had to guess, about what percentage of nighttime, weekend drivers in Florida do you think had marijuana in their systems in 2017?

0	Less than 5%	0	5% up to 10%
0	10% up to 15%	0	15% or more
0	Not sure	0	Prefer not to answer

6. Which do you think is more likely to cause impaired driving in Florida, alcohol or marijuana?

0	Alcohol
0	Marijuana
0	Both are equally likely to cause impairment
0	Neither is likely to cause impairment
0	Not sure / Prefer not answer

7. The active ingredient in marijuana is THC. To the best of your knowledge, is there a blood-THC limit to drive in Florida?

0	Yes
0	No
0	Not sure / Prefer not answer

8. Please mark each of the following statements about driving in Florida as either true or false.

		True	False	Not sure
Α.	Driving under the influence of marijuana is always illegal in Florida	0	0	0
В.	Driving under the influence of medical marijuana is not illegal in Florida for those with a valid Medical Marijuana Registry Card	0	0	0
C.	Driving under the influence of prescription drugs, like pain killers, is always illegal in Florida	0	0	0
D.	Driving under the influence of prescription drugs, like pain killers, is not illegal for those with a valid prescription	0	0	0

9. To the best of your knowledge, does marijuana use pose any unique risks to driving a motor vehicle?

-0	Yes
0	No $\rightarrow$ Go to Question 10
0	Not sure / Prefer not answer → Go to Question 10

**IF YES:** Which of the following risk(s) do you think marijuana use poses for driving a motor vehicle? [Please mark ALL that apply.]

0	Slowed reaction time	0	Impaired coordination
0	Problems with lane position	0	Difficulty maintaining attention
0	Other (please describe):		
0	Not sure	0	Prefer not to answer

10. For each of the following, please mark how long you think someone should wait before driving a motor vehicle after use.

		Less		6 up to	12 up	24	
		than 1 hour	1 up to 6 hours	12 hours	to 24 hours	hours or more	Not sure
			-	nours	nours	ormore	Juic
Α.	Alcohol	0	0	0	0	0	0
В.	Medical marijuana	0	0	0	0	0	0
С.	Recreational marijuana	0	0	0	0	0	0
D.	Over the counter sleeping pills	0	0	0	0	0	0
Ε.	Prescription sleeping pills	0	0	0	0	0	0

#### 11. Have you seen, heard, or read any ads related to the "Drive Baked – Get Busted" campaign?

<b>T</b> · ·		you seen, heard, of read any adsirelated to the "Drive Daked" Get Dasted "campaign:
[	0	Yes
ſ	0	No $\rightarrow$ Go to Question 12
	0	Not sure / Prefer not answer → Go to Question 12
L		

**IF YES:** Using a scale from 1 to 5, where 1 is "not effective at all" and 5 is "very effective," how effective do you think the ads are in conveying a message against impaired driving?

0	1	0	2	0	3	0	4	0	5	0	Not sure

12. Have you ever avoided driving a motor vehicle because you felt too impaired to drive safely?

0	Yes
0	No
0	Not sure / Prefer not answer

13. Which of the following, if any, have ever prevented you from driving a motor vehicle when you felt impaired? [Please mark ALL that apply.]

0	Drank too much alcohol	0	Took recreational drugs
0	Took prescription drugs	0	Worried about being stopped by police
0	Worried about having an accident	0	None of these
0	Other (please describe):		
0	Not sure	0	Prefer not to answer

14. Keeping in mind that all of your answers in the survey are confidential, have you, yourself, ever used marijuana?

0	Yes
0	No
0	Not sure / Prefer not answer

15. Again, keeping in mind that your answers are confidential, please tell us if you have ever driven a motor vehicle:

				Prefer not
	Yes	No	Not sure	to answer
After drinking alcohol	0	0	0	0
After using marijuana	0	0	0	0
After taking prescription medication	0	0	0	0

#### Demographics

Finally, please answer a few background questions so we know that we've heard from all kinds of people in Florida.

16.	Wha	at is your gender?	0	Female	0	Male		0	Prefer not to say
17.	In w	what month and year were you born?		Month:			Year:		
18.	Incl	uding yourself, how many people cur	rer	ntly live in	your hous	sehold	?		
19.	19. And, how many of these people in your household are under the age of 18?								
20.	20. Do you have a valid Florida driver's license?								
	0	Yes							
	0	No							

#### O Not sure / Prefer not answer

#### 21. What is the highest level of education you have completed?

0	Less than 12 <sup>th</sup> grade
0	High school graduate (includes GED)
0	Some college, no degree
0	2-year college degree (Associate, Technical, etc.)
0	4-year college degree (Bachelor's)
0	Graduate or professional degree (Master's, Ph.D., M.B.A, etc.)
0	Prefer not to say

22. Do you consider yourself ...? [Please select ALL that apply.]

0	American Indian or Alaska Native
0	Asian
0	Black or African American
0	Native Hawaiian or Other Pacific Islander
0	White
0	Spanish / Hispanic / Latino
0	Other (please specify):
0	Prefer not to say

23. What is your 5-digit zip code?

O Prefer not to say

Thank you for completing this survey. Please seal your survey in the enclosed postage-paid return envelope and send it to us at your earliest convenience. We appreciate your time and participation!

Appendix B: Open-ended Comments

Question 9A: "Which of the following risk(s) you think marijuana use poses for driving a motor vehicle?"

Other Responses

#### Sleep

Dose dependent, but all of the above

It depends on the person and how much was used, some people might be a little paranoid and drive slower and have exaggerated movements

Hallucinations

Visual perception

Impaired depth perception

Difficulty maintaining appropriate speeds AND staying in one's lane at the same time

Sleepiness

Cognitive abilities

Impaired distance (illegible)

Any impairment causes driver issues

Euphoria

Zoned out - no judgement false sense of wellness

False sense of being in control

Going too slow

Going to sleep at the wheel

Similar to alcohol impairment

Easily distracted

Eating while driving

No response given

Altered perception

Don't care about what's going on

Inability to monitor surroundings

Paranoid

Driving very slow

Cellphones are more risky.

Sleepiness

Paranoia, anxiety attacks cause impaired (psychological)

Depends also on the mood the driver is in

In a mental stupor

Impaired judgement

Driving with kids in the car.

(Illegible) too slow

Sleepiness

Take more risks

Trying to drive safer, like driving slower hitting brakes before stop sign/light too far in advance

Paranoid - overly cautious

Less of exact whereabouts

- Distracted driving
- Memory loss
- No response given
- Release of inhibitions may affect judgment
- No response given
- Reaction time
- Sleepiness
- Lack of test to show they are "over the limit"
- Falling asleep at the wheel
- Drowsy where you fall asleep at the wheel
- Losing sense of direction and orientation
- Can't think and can't talk Hallucinations
- Temper issues, Anger
- Vision impaired
- Some does, some don't
- Driving too slowly because you're scared shitless
- Fatigue
- Safety to the driver and to other vehicles on the road
- Over use may impair driving if excessive amount used
- Cause trouble on the roads and others
- Like booze over confidence
- Slow driving
- Distractions, including cellphone and texting
- Short term memory loss
- Impaired judgement same as DUI
- May give you a sense of safety
- Depending on the person's chemical reactions
- Less care about others

Question 13: "Which of the following, if any, have ever prevented you from driving a motor vehicle when you felt impaired?"

#### Other Responses

Stayed up all night working on a project in military Lack of sleep Vertigo Sleepy Lack of sleep I never drive with alcohol in me, not even 1 drink Too tired Too sleepy Sleepy Drowsy Worked 11 hours, very tired and sleepy This question with answer choices is poorly worded Lack of sleep Need sleep Sleepy I have never felt impaired, I have never been drunk or high; Hard to answer some of these questions accurately when it is assumed you have been Orthopedic issues Don't have license, so impaired or not I'm not gonna drive Too tired to drive Tired Illness Had DUIs in the past Had the flu I don't drive even after 1 drink Too tired Liabilities for isnuring someone Fear of injury to others Except after being under anesthesia at dentist or outpatient surgery, common sense Getting out of hospital or (illegible) Cannot see clearly Sleepy - tired If I drink, I won't drive - Don't often drink Sleepy Due to lack of sleep Sleepy Sleepy Too sleepy, tired Was too tired

Sleepy Not enough sleep Sleepy Not feeling well, Taking medication/casual drinking Backache Don't do drugs or drink Chronic sleep deprivation from long hours driving Not enough sleep Sleepy Drove been drunk and high without a license Too tired/sleepy Too tired I was 61 yrs; Topamax made me dizzy and I had my 1st accident, stopped taking with permission from Dr Anxiety/situational Too ill with my heart in 90s Didn't know the way (destination) Fear of harming others Never been impaired to drive Holiday times, New Years, 4th of July, etc.; more cautious around these times because of others Sick Vertigo Sleepy There have been times when I was highly impaired, but I knew I was and paid attention to drive extra carefully Do not drink alcohol Surgery Tired Lack of sleep Surgery Sleep deprival Respect for others on the road If prescriptions say don't drive I don't Night - time, and raining Tired - not enough sleep/rest Fatigue too tired (I don't take drugs and yes, alcohol is a drug) Dizziness Tired Hurting or altering another person's life because of my actions Too sleepy/tired I do not drink, never been in this position

I don't break the law When sick w/ flu, taking OTC meds After certain medical procedures Sleepy, working night shift Medical procedure Head injury Tired I do not drink alcohol or do drugs so never need to worry Overly tired Don't use anything that impair the health Over tired Sick Had 1 drink Broken wrist Do not drink alcohol or use marijuana Very sleepy Tired, anxious, angry Put my life and other lives in jeopardy Sleepy Tired/ sleepy/ill Migraines Never felt impaired, Always ok to drive, if not someone else drives Had a colonoscopy Have only taken prescription pain meds after surgery Lack of sleep Too impaired, sleepy Pull over, too tired I don't take these types of meds and drive, I stay home Lack of sleep Never felt impaired

Question 22: "Do you consider yourself...?" [Race/Ethnicity]

Other Responses

Greek Mixed race Italian/Caucasian/Hispanic No response given Asian/Caucasian No response given Penna Dutch European Jamaican Citizen by birth No response given American No response given Mixed American Mutt, Too many to list! Asian American 1/2 Japanese Caribbean Irish Human

### Attachment D: DHSMV Sample Crash Report Supplement

#### **Drug Test Result Data Collection**

Please Note: Required if person(s) in the crash test positive for drugs in accordance with F.S. 381.989(3)(b).

CRASH DATE	TIME OF CRASH	DATE OF REPORT	REPORTING AGENCY CASE NUMBER		HSMV CRASH REPORT NUMBER			
PERSON #	Date of Birt	h		Positive Drug Test Results				
(Choose up to 4)				1-Amphetamine 2-Cocaine 3-Marijuana/Cannabis 4-Opiate	5-Other Controlled Substance 6-PCP 7-Other Drug (excludes post-crash drugs) 88-Unknown			
PERSON #	Date of Birt	h		Positive D	rug Test Results			
(Choose up to 4)				1-Amphetamine 2-Cocaine 3-Marijuana/Cannabis 4-Opiate	5-Other Controlled Substance 6-PCP 7-Other Drug (excludes post-crash drugs) 88-Unknown			
PERSON #	Date of Birt	h		Positive D	rug Test Results			
(Choose up to 4)				1-Amphetamine 2-Cocaine 3-Marijuana/Cannabis 4-Opiate	5-Other Controlled Substance 6-PCP 7-Other Drug (excludes post-crash drugs) 88-Unknown			
PERSON #	Date of Birt	h		Positive D	rug Test Results			
(Choose up to 4)				1-Amphetamine 2-Cocaine 3-Marijuana/Cannabis 4-Opiate	5-Other Controlled Substance 6-PCP 7-Other Drug (excludes post-crash drugs) 88-Unknown			
PERSON #	Date of Birt	h		Positive D	rug Test Results			
(Choose up to 4)				1-Amphetamine 2-Cocaine 3-Marijuana/Cannabis 4-Opiate	5-Other Controlled Substance 6-PCP 7-Other Drug (excludes post-crash drugs) 88-Unknown			