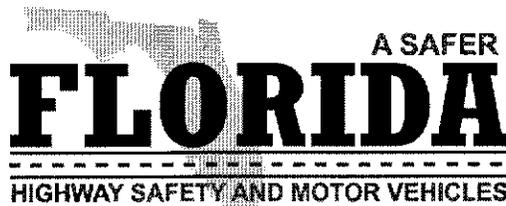


**Julie L. Jones**  
Executive Director



**Charlie Crist**  
Governor

**Bill McCollum**  
Attorney General

**Alex Sink**  
Chief Financial Officer

**Charles H. Bronson**  
Commissioner of Agriculture

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July 8, 2010

Addendum # 2  
RFP No. 028-10  
Remanufactured Samsung Toner Cartridges

Dear Sir or Madam,

This addendum serves as notice to change the scoring criteria of RFP 028-10, Remanufactured Samsung Toner Cartridges on page 26 of RFP 028-10.

All other dates and terms and conditions remain the same in this Request for Proposal.

Sincerely,

Kevin Bailey, Chief  
Bureau of Purchasing and Contracts

## **6.0 EVALUATION OF PROPOSALS**

### **6.1 TECHNICAL PROPOSAL:** (maximum 210 points)

The Department will appoint an Evaluation Committee. The committee shall complete the evaluation of all valid proposals, in accordance with the criteria set forth in this section. The points for each section are listed along with the location of the requirements in the solicitation document. Award will be to the highest scoring proposal, considering the technical proposal scoring and all costs for the three (3) year contract period and (2) 1 year renewal terms, evaluated as described in Section 6.12 of this solicitation.

### **6.2 EXECUTIVE SUMMARY:** (0-5 points, Section 5.8.2)

### **6.3 CUSTOMER REFERENCES:** (0-20 points, Section 5.8.4)

### **6.4 CARTRIDGE STANDARDS:** (0-20 points, Section 4.1)

### **6.5 CARTRIDGE MANUFACTURING PROCESS:** (0-20 points, Section 4.2)

### **6.6 PACKING AND DELIVERY:** (0-5 points, Section 4.3)

### **6.7 DEFECTIVE CARTRIDGES:** (0-10 points, Section 4.4)

### **6.8 USED CARTRIDGES AND WASTE TONER:** (0-5 points, Section 4.5)

### **6.9 CUSTOMER SUPPORT:** (0-5 points, Section 4.6)

### **6.10 SAMPLE CARTRIDGES:** (0-20 points, Sections 4.9 and 5.8.6)

**6.11 PRICE PROPOSAL:** (maximum 100 points) Price will be evaluated by the present value methodology required by Section 287.0572, Florida Statutes, and Rule 60A-1.063, Florida Administrative Code, to determine the lowest cost proposal. The present value discount rate which will be used in the computations and evaluations is 5.49%.

The lowest cost proposal will be awarded 100 points. Lowest total cost (LC) divided by proposal being considered (PC) times maximum points score (100) equals the number of points awarded.

Formula:  $LC/PC \times 100 = \text{Score}$ .

**6.12 TIE PROPOSAL:** In event of a tie between two or more proposers with the highest number of points, the proposer with the most points for the Demonstration evaluation shall be awarded the contract. In the event that two or more proposers are still tied, the award will be made in accordance with Section 60A-1.011, Florida Administrative code. See Attachment III.

### **6.13 CRITERIA FOR AWARDING POINTS TO TECHNICAL PROPOSAL SECTIONS:**

EXCELLENT RESPONSE: 90 TO 100% OF THE MAXIMUM SCORE.

GOOD RESPONSE: 80 TO 89% OF THE MAXIMUM SCORE.

FAIR RESPONSE: 70 TO 79% OF THE MAXIMUM SCORE.

POOR RESPONSE: 0 TO 69% OF THE MAXIMUM SCORE.

Rounding will be to the nearest tenth of a point.